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Lancaster City Council

Local Plan Viability Assessment - Addendum

Response to representations - January 2022

Three Dragons



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Quality	In preparing this report, the authors have followed national and professional
statement	standards, acted with objectivity, impartially, without interference and with
	reference to appropriate available sources of information. No performance-
	related or contingent fees have been agreed and there is no known conflict of
	interest in advising the client group.
Use of this report	This report is not a formal land valuation or scheme appraisal. It has been
	prepared using the Three Dragons toolkit and is based on district level data
	supplied by Lancaster District Council, consultant team inputs and quoted
	published data sources. The toolkit provides a review of the development
	economics of illustrative schemes and the results depend on the data inputs
	provided. This analysis should not be used for individual scheme appraisal.
	No responsibility whatsoever is accepted to any third party who may seek to
	rely on the content of the report unless previously agreed.

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Chapter 1 Values

Value areas map

1.1 Respondents requested clarity regarding the value areas – the following map and table key identifies each value area.

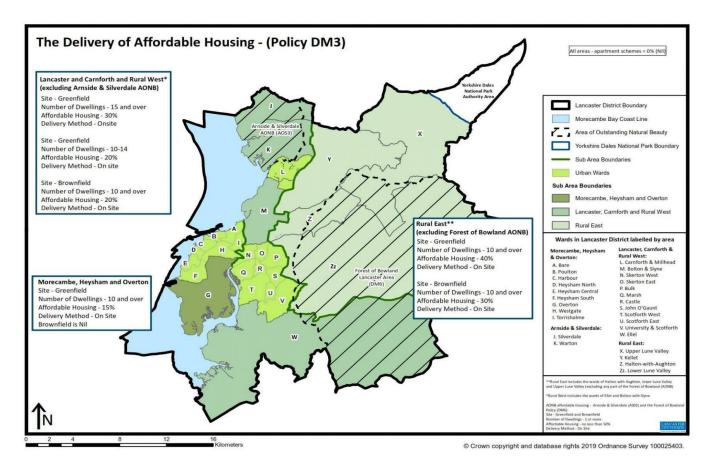


Table A2 – Value area reference key

Value area	Map reference
Lancaster	Lime green – O, P, Q, R, S, T, U, V
Carnforth	Lime green - L
Rural West	Green – M, W, J, K outside of AONB
Morecambe/ Heysham/ Overton	Lime/brown green – A, B, C, D, E, F, G, H, I
Rural East	Light green – X, Y, Z, Zz outside of AONB
Forest of Bowland	Hatched area – W, X, Y, Z, Zz
Arnside & Silverdale	Hatched area – J, K

Values breakdown

1.2 Representations requested further information about the values used for each individual value area. The following table breaks down the information further from that shown in Appendix B of LPVA21. As described in LPRVA21 all values are from land registry data and dwelling sizes are from EPC certificates.

Table A1 – £/sqm values by value area and calculations and sources used

	Total value of new build tranactions	Total sqm of new build tranactions	Total count of new build tranactions	New build average £/sqm	£/sqm value where new build data limited*	Source
Lancaster						
Detached	£68,796,433	26728	223	£2,550		New build average value
Semi	£29,718,793	11714	122	£2,550		New build average value
Terrace	£23,910,141	10750	108	£2,200		New build average value
Flat	£25,024,232	10667	146	£2,350		New build average value
Carnforth						New build premium - 118%
Detached	£753,238	301	3		£2,500	Based on new build uplift on existing stock in Carnforth
Semi	£1,996,219	843	9		£2,300	Based on new build & new build uplift on existing stock in Carnforth
Terrace	£0	0	0		£2,150	Based on new build uplift on existing stock in Carnforth
Flat	£0	0	0		£2,250	Based on new build uplift on existing stock in Carnforth
Rural West						New build premium - 113%
Detached	£22,564,557	8853	76	£2,550		New build average value
Semi	£2,829,223	1068	15	£2,650		New build average value
Terrace	£1,482,677	636	10	£2,350		New build average value
Flat	£2,698,522	901	11		£2,850	Based on new build & new build uplift on existing stock in Rural West
Morecambe,	Heysham and C	Overton				New build premium - 118%
Detached	£218,896	101	1		£2,400	Based on new build uplift on existing stock in Morecombe, Heysham & Overton
Semi	£0	0	0		£2,100	Based on new build uplift on existing stock in Morecombe, Heysham & Overton
Terrace	£1,217,092	633.67	8			Based on new build uplift on existing stock in Morecombe, Heysham & Overton
Flat	£8,975,210	2601	25			Based on new build & new build uplift on existing stock in Morecombe, Heysham & Overton
						•
Rural East						New build premium - 108%
Detached	£15,914,973	6076	45	£2,600		New build average value
Semi	ş	800.3	9		£2,550	Based on new build & new build uplift on existing stock in Rural East
Terrace	£3,250,790	&	14	£2,350		New build average value
Flat	£339,098	<u> </u>	3		£2,550	Based on new build uplift on existing stock in Rural East
	-					, ,
Forest of Boy	vland AONR					New build premium - 115%
Detached	,	3935	32	£2,850		New build average value
Semi	[1	,		Based on new build uplift on existing stock in Forest of Bowland AONB
Terrace	}	<u>. </u>	5			Based on new build uplift on existing stock in Forest of Bowland AONB
Flat		1	9			Based on new build & new build uplift on existing stock in Forest of Bowland AONB
riat	11,702,370	3/3.1	9		12,300	Dased on new build a new build uplint on existing Stock III Forest of Downlind AONB
Arnside and	Silverdale AON	B.				New build premium - 115% (Forest of Bowland AONB premium as no new build tranactions)
Detached	,	y	0		£3 200	Based on new build uplift on existing stock in Arnside and Silverdale AONB
Semi			0			Based on new build uplift on existing stock in Arnside and Silverdale AONB
Terrace			0			Based on new build uplift on existing stock in Arnside and Silverdale AONB
			0			: <u> </u>
Flat	EU	U	U		13,000	Based on new build uplift on existing stock in Arnside and Silverdale AONB

^{*} Please note that:

Property details

1.3 Representations requested further detail regarding the data presented on advertised market values. In Addendum Appendix A we set out the extracts from a property website showing the new build properties for sale referred to in Table 5.6 (page 29) LPRVA21. As stated at para 5.10 (page 29) LPRVA21 the information was at February 2021 during the time the evidence base was being prepared.

⁻ where there are less than 5 new build transactions or less the new build premium is applied

⁻ where there are 5 to 10 new build transactions or where the number of tranactions is low and dominated by a single development an average of the new build and new build uplift is applied

Chapter 2 Building standards

Approach to building standard costs

- **2.1** Respondents requested clarity regarding how the uplifts used within LPRVA21 have been calculated, and the relationship with the costs set out in Appendix A LPRVA21.
- 2.2 As set out in LPVA21 paras 5.37 5.38, the approach to testing the impact of varying building standards is to use a percentage uplift on the base dwelling build costs drawn from BCIS. These uplifts are based on cost information set out in Appendix A:
 - Appendix A considers the impact of additional costs associated with varying standards, which themselves have a varying effect on reducing operational CO². Page 11 & 55 in Appendix A illustrates the effect each standard has on reducing CO².
 - Page 14 23 Appendix A show how each standard can be achieved technically this information was used by the cost consultants to provide costs for meeting the standards.
 - Page 81 Appendix B provides a breakdown by dwelling type of the cost of each standard.
 The detail of these breakdowns by unit type are set out in pages 82 to 100. The figures set
 out on page 81 also provide a size of unit to which they relate this enables a conversion of
 the unit cost to cost/sqm.
 - The standards broadly relate to percentage reductions in CO_2 as set out in the example chart on page 55 Appendix A LPRVA21 namely:
 - Part L2021 c31% reduction
 - Future Homes c75% reduction
 - o Passivhaus classic c75%+ depending on energy source
 - Passivhaus plus zero carbon to net positive
- 2.3 An example of how these costs in Appendix A are used in the viability study is as follows:
 - On page 81 the cost uplift to move from current regs (Part L 2013) to Part L 2021 is £3,300 for a terrace house of 75sq m
 - This equates to £44/sqm (£3,300/75 sq m)
 - The BCIS build cost is £1,085
 - Therefore, the Part L 2021 standard uplift represents a 4% increase in base build cost.
- **2.4** This same approach is repeated for all unit types and standards as shown in the following table

Table 2.1 Building standard costs £per sqm and percentage uplift on dwelling build cost

		Unit cost £ /	unit			£ /sqm cost				BCIS	Uplift			
Туре	Size	Part L 2021	Future homes	PH classic	PH plus*	Part L 2021	Future homes	PH classic	PH plus*	£/sqm	Part L 2021	Future homes	PH classic	PH plus
Terrace	75	£3,300	£9,200	£3,300	£5,925	£44	£123	£44	£79	£1,085	4%	11%	4%	7%
Bungalow	85	£3,700	£10,300	£3,600	£6,575	£44	£121	£42	£77	£1,171	4%	10%	4%	7%
Semi	93	£4,100	£11,500	£4,000	£7,255	£44	£124	£43	£78	£1,085	4%	11%	4%	7%
Detached	106	£4,700	£13,000	£4,600	£8,310	£44	£123	£43	£78	£1,085	4%	11%	4%	7%
Detached	120	£5,300	£14,750	£5,250	£9,450	£44	£123	£44	£79	£1,085	4%	11%	4%	7%
Flats	65	£2,813	£7,938	£2,850	£5,125	£43	£122	£44	£79	£1,264	3%	10%	3%	6%
										Average	4%	11%	4%	7%
* The Pass	ivhaus	plus figure is	Passivhaus cla	assic plus so	olar - the sol	ar is calculate	ed using the W	/WA figure	s of £4,00	0 for				
3KW syster	m for a	semi detache	d of 114sqm -	this works	out at £35/s	qm								

- 2.5 There was limited variance in the percentage uplift across unit types, with the percentage uplift for flats generally slightly lower than houses. Therefore, following PPG guidance in terms of using average figures the percentage was set at the same figure across all the unit types and scheme sizes within each standard as set out in para 5.38 LPRVA21. As the dwelling build costs are linked to the scale of development, this uplift approach means that for smaller sites the cost per unit for moving to the standard is higher than for larger sites. The incorporation of the same economies of scale for building standards as for base build costs is considered an appropriate approach.
- 2.6 It is important to note that the government impact assessment for Part L (para 2.4 https://www.gov.uk/government/publications/the-future-homes-standard-consultation-impact-assessment) suggests that the cost of moving from 2013 Part L to a 31% reduction (2021 Part L) is £2,260 for a flat and £3,130 for a house. These are slightly below the figures used in LPRVA21 for addressing Part L 2021.
- 2.7 To help understanding of the variance between the differing costs of the building standards the costs are shown separately in the results sheets (column 12) for the testing in Appendix J LPRVA21. These include the total uplift for each typology, including an allowance for cashflow, which is calculated at the same rate and pace of development as the rest of the modelling for each typology. The scheme costs will vary according to size and mix as shown below:

Table 2.2 Total building standard costs for each typology including finance cost

Typology			Building st	ndards additi	onal base cos	t	Building sta	ndards addit	ional finance	cost	Building star	ndards additio	nal total cost	
							Finance	6%						
			Standard				Standard				Standard			
			BR	BR	Ph	Ph+	BR	BR	Ph	Ph+	BR	BR	Ph	Ph+
VA	Ref	Units Type	2021	2025			2021	2025			2021	2025		
			4%	11%	4%	7%					4%	11%	4%	7%
VA Urban & rural	Res1	2 GF - hous	es £11,607	£31,920	£11,607	£20,313	£406	£1,117	£406	£711	£12,014	£33,037	£12,014	£21,024
VA AONB	Res1	2 GF - hous	es £10,888	£29,942	£10,888	£19,054	£381	£1,048	£381	£667	£11,269	£30,989	£11,269	£19,721
VA All urban & rural	Res2	6 GF/BF - h	ouse £27,408	£75,372	£27,408	£47,964	£1,233	£3,392	£1,233	£2,158	£28,641	£78,764	£28,641	£50,122
VA Ali AONB	Res2	6 GF/BF - h	ouse £23,297	£64,066	£23,297	£40,769	£1,048	£2,883	£1,048	£1,835	£24,345	£66,949	£24,345	£42,604
VA Carn,Lanc,RW - GF	Res3GF	15 GF - hous	es £55,118	£151,575	£55,118	£96,457	£3,720	£10,231	£3,720	£6,511	£58,839	£161,806	£58,839	£102,967
VA Carn,Lanc,RW - BF	Res3BF	15 BF - hous	£56,457	£155,256	£56,457	£98,799	£3,811	£10,480	£3,811	£6,669	£60,268	£165,736	£60,268	£105,468
VA MHO - GF	Res3GF	15 GF - hous	es £57,126	£157,097	£57,126	£99,971	£3,856	£10,604	£3,856	£6,748	£60,982	£167,701	£60,982	£106,719
VA MHO - BF	Res3BF	15 BF - hous	es £59,134	£162,619	£59,134	£103,485	£3,992	£10,977	£3,992	£6,985	£63,126	£173,596	£63,126	£110,470
VA R.East - GF	Res3GF	15 GF - hous	£53,779	£147,893	£53,779	£94,114	£3,630	£9,983	£3,630	£6,353	£57,410	£157,876	£57,410	£100,467
VA R.East -BF	Res3BF	15 BF - hous	es £55,118	£151,575	£55,118	£96,457	£3,720	£10,231	£3,720	£6,511	£58,839	£161,806	£58,839	£102,967
VA Ali AONB	Res3	15 GF/BF - h	ouse £52,441	£144,212	£52,441	£91,771	£3,540	£9,734	£3,540	£6,195	£55,981	£153,946	£55,981	£97,966
VA Carn,Lanc,RW - GF	Res4GF	50 GF - mixe	£183,727	£505,249	£183,727	£321,522	£28,478	£78,314	£28,478	£49,836	£212,205	£583,563	£212,205	£371,358
VA Carn,Lanc,RW - BF	Res4BF	50 BF - mixe	£188,189	£517,520	£188,189	£329,331	£29,169	£80,216	£29,169	£51,046	£217,359	£597,736	£217,359	£380,377
VA MHO - GF	Res4GF	50 GF - mixe	£190,420	£523,656	£190,420	£333,236	£29,515	£81,167	£29,515	£51,652	£219,935	£604,822	£219,935	£384,887
VA MHO - BF	Res4BF	50 BF - mixe	£197,114	£542,063	£197,114	£344,949	£30,553	£84,020	£30,553	£53,467	£227,666	£626,082	£227,666	£398,416
VA R.East - GF	Res4GF	50 GF - mixe	£179,265	£492,978	£179,265	£313,713	£27,786	£76,412	£27,786	£48,626	£207,051	£569,390	£207,051	£362,339
VA R.East -BF	Res4BF	50 BF - mixe	£183,727	£505,249	£183,727	£321,522	£28,478	£78,314	£28,478	£49,836	£212,205	£583,563	£212,205	£371,358
VA Ali AONB	Res4	50 GF/BF - n	ixec £174,803	£480,707	£174,803	£305,904	£27,094	£74,510	£27,094	£47,415	£201,897	£555,216	£201,897	£353,320
VA Carn,Lanc	Res5	50 BF - flats	£170,943	£470,094	£170,943	£299,151	£20,513	£56,411	£20,513	£35,898	£191,457	£526,506	£191,457	£335,049
VA MHO	Res5	50 BF - flats	£177,339	£487,683	£177,339	£310,344	£21,281	£58,522	£21,281	£37,241	£198,620	£546,205	£198,620	£347,585
VA Carn,Lanc	Res6	100 BF - flats	£341,887	£940,188	£341,887	£598,302	£61,540	£169,234	£61,540	£107,694	£403,426	£1,109,422	£403,426	£705,996
VA MHO	Res6	100 BF - flats	£354,678	£975,366	£354,678	£620,687	£63,842	£175,566	£63,842	£111,724	£418,521	£1,150,931	£418,521	£732,411
VA Carn,Lanc - GF	Res7GF	150 GF - mixe	£551,181	£1,515,747	£551,181	£964,567	£119,882	£329,675	£119,882	£209,793	£671,063	£1,845,423	£671,063	£1,174,360
VA Carn,Lanc - BF	Res7BF	150 BF - mixe	£564,568	£1,552,561	£564,568	£987,993	£122,793	£337,682	£122,793	£214,889	£687,361	£1,890,243	£687,361	£1,202,882
VA MHO - GF	Res7GF	150 GF - mixe	£571,261	£1,570,967	£571,261	£999,707	£124,249	£341,685	£124,249	£217,436	£695,510	£1,912,653	£695,510	£1,217,143
VA MHO - BF	Res7BF	150 BF - mixe	£591,341	£1,626,188	£591,341	£1,034,847	£128,617	£353,696	£128,617	£225,079	£719,958	£1,979,883	£719,958	£1,259,926
VA Lanc	Res8	700 GF - mixe	£2,423,922	£6,665,786	£2,423,922	£4,241,864	£1,454,353	£3,999,471	£1,454,353	£2,545,118	£3,878,275	£10,665,257	£3,878,275	£6,786,982
VA Lanc	Res9	930 GF - mixe	£3,220,354	£8,855,972	£3,220,354	£5,635,619	£2,898,318	£7,970,375	£2,898,318	£5,072,057	£6,118,672	£16,826,348	£6,118,672	£10,707,676

BR: Building Regulations; Ph: Passivhaus; Ph+: Passivhaus Plus

BF: Brownfield; GF: Greenfield

Chapter 3 VA input and output example summary table

- 3.1 Respondents have requested further detail regarding how the assumptions (inputs) set out in the main report and appendices for LPRVA21 are used within the testing and where the results (outputs) can be found. To assist respondents and decision makers, including the examiner, an example has been used (Res7GF Lancaster, BLV2) to illustrate how the assumptions set out in LPRVA21 are used and the resulting outputs. For each assumption, a note is provided indicating where in the report the assumption is explained, or the output is found. This is intended to add clarity about how the results have been calculated.
- 3.2 The results are drawn from a combination of outputs from the Three Dragons toolkit and some additional calculations which are shown separately within the results tables set out in Appendix K LPRVA21. These are marked up within the example set out below and will apply to all the typologies.

Table 3.1 Assumptions and data sources – worked example Res7 GF Lancaster

Site information						Source					
Typology	Res 7 GF										
Local Plan boundary (ha)	-		District	LCC							
Site type	Housing		Name	RES7 GF Lancaster	BLV2						
Area to be developed	6.94		Туре	Large greenfield		Table 4.1 page 21 LPRVA	21				
Dwellings (units)	150					Table 4.1 page 21 LPRVA	21				
Gross residential area (ha)	6.94	Net (ha)	4.17			Table 4.1 page 21 LPRVA	21/summary appraisal - p	page 106 Appendix K LPRVA21			
Gross area of change area (ha)	-										
Gross excluded area	-										
Total Development period (yrs)	4 years					Development period is set	out in summary appraisa	al - page 106 Appendix K LPRVA21			

Development mix and values						Source		And the second
e de la composition della comp						554.55		
Density	36	DPH				Table 4.1 page 21 LPRVA2	1/summary appraisal - i	page 106 Appendix K LPRVA21
Market %	Affordable %	Social Rent	Affordable Rent	Intermediate		i j		
	30%	-	15%	15%		AH percentage and tenure	- Para 4.11 page 22 & T	able 4.3 page 23 LPRVA21
105.00	45.00		22.50	22.50				
Market housing	Floor area sgm	Mix	Number	Price (£/unit)				
Flats	50	0%	-	£117,500		Dwelling sizes - Table 5.3	page 27/28 LPRVA21	
Flats	61	10%	11	£143,350		Mix - Market Table 5.1 pag	e 26 LPRVA21	
Bungalow	65	10%	11	£165,750		£/sqm value - Table 5.5 pa	ge 29 LPRVA21	
Terrace	70	20%	21	£154,000				
Semi	93	35%	37	£237,150				
Detached	121	25%	26	£308,550				
Floorspace/units/revenue (rounded)	9,387		105		£23,300,000	Total Revenue "Market" in	summary appraisal - pag	ge 106 Appendix K LPRVA21
Affordable Rent				Value (£ per unit)				
Flats	50	35.0%	7.88	£70,000		Dwelling sizes - Table 5.3	page 27/28 LPRVA21	,
Flats	61	0.0%		£90,000		Mix - AH Table 5.2 page 2		
Bungalow	65	10.0%	2.25	£102,000		£/unit value - Table 5.8 paç	je 32 LPRVA21	
Terrace	70	30.0%	6.75	£102,000				
Semi	84	20.0%	4.50	£119,000				
Detached	106	5.0%	1.13	£140,000				
Floorspace/units/revenue (rounded)	1,510		22.50		£2,162,000	Total Revenue "Affordable	Rent" in summary appr	aisal - page 106 Appendix K LPRVA21
Intermediate				Price (£/unit)				
Flats	50	35.0%	7.88	£82,250		Dwelling sizes - Table 5.3	page 27/28 LPRVA21	
Flats	61	0.0%		£100,345		Mix - AH Table 5.2 page 2		
Bungalow	65	10.0%	2.25	£116,025		£/unit value - Table 5.8 pag	je 32 LPRVA21	
Terrace	70	30.0%	6.75	£107,800				
Semi	84	20.0%	4.50	£166,005				
Detached	106	5.0%	1.13	£215,985				
Floorspace/units/revenue (rounded)	1,510		22.50		2,626,000	Total Revenue "Shared Ow	nership" in summary ap	praisal - page 106 Appendix K LPRVA21
Total housing revenue (rounded)					£28,088,000	Total Revenue "Total" in su	mmary appraisal - page	106 Appendix K LPRVA22
Total (saleable)floorspace sqm (rounde	d)				12,407			
Total GDV					£28,088,000	Total GDV in column 7+8+	Tables vi to x page 84/	/86 Appendix J LPRVA21

Development costs						Source		
Build costs								
Flats 1to2	£1,250.00	ner sam				£/sqm build cost - Table 5.9	nage33 LPRVA21	
Flats 3to5						Li sqiri bullu cost Tubic 3.3	puge55 Li IVVAZI	
Bungalow			Total market build	cost (rounded)	£10,780,000	Build cost "Market" in summ	any appraisal mage 10	6 Appondix V I PD\/A21
Terraced		' '	Total AR bld cost (£1,814,000			
		<u> </u>	<u> </u>		L			page 106 Appendix K LPRVA22
Semi		<u> </u>	Total SO bld cost (rounded)	£1,814,000	Build cost "Shared ownershi	p" in summary appraisa	al - page 106 Appendix K LPRVA23
Detached	<u> </u>	<u> </u>						
Plot costs & contingency	10.00%	of build costs				LJ '	ternal works&continge	ncy)" in summary appraisal - page 106 Appendix K
Total build cost (rounded)					£14,400,000	LPRVA21		
		<u> </u>						
Cost shown within the "Exceptional of								
Garages		of all units	£7,700	per garage	£231,000	Garages - Table 5.10 page 3		
Site Infrastructure		per unit			£1,500,000	Site infrastructure - Table 5.		
Electric charging vehicle		100% 3+ bed & 5	0% 2 bed		£90,176	EV charging - Table 5.10 page		36 LPRVA21
AH legal fees	>	per AH unit			£22,500	AH Legal Fees - Table 5.10 p	page 34 LPRVA21	
Benchmark land value		Area of change	Total	SDLT & Fees				
BLV 1 - £ per ha gross	£181,000					BLV - Table 5.11 page 39 LF		
BLV2 - £ per ha gross	<u> </u>	<u> </u>	£1,887,680	117,418		SDLT/Fees - Table 5.10 page	e 35 LPRVA21	
BLV3 - £ per ha gross	£362,000	N/A						
Total BLV1	N/A	Total BLV3	N/A	Total BLV2	£2,005,098	Total BLV & SDLT/Fees - Tab	bles vi to x page 84/86	Appendix J LPRVA22
Total "exceptional development cost"					£3,848,774	"Exceptional development co	osts" in summary appra	isal page 106 Appendix K LPRVA21
Other costs								
Professional Fees	6.00%	of build costs				Professional fees - Table 5.1	.0 page 34 LPRVA21	
Total professional fees					£864,000	"Professional fees" in summ	nary appraisal - page 10	16 Appendix K LPRVA23
Marketing/sales costs	3.00%	of market GDV			£699,000	"Market fees" in summary a		
Dev & Cont Return	<u> </u>	of market GDV	6%	affordable GDV			1 3 11	
				Total return	£4,365,000	Total return - column 11 Tab	oles vi - x page 84/86 A	ppendix J LPRVA21
Part L 2021 building standards uplift	4%	of build costs + fir	nance				1 3	
	Uplift	£551,181		£119,882	£671,100	Total Part I 2021 unlift - col	umn 12 Tahles vi to v n	age 84/86 Appendix J LPRVA21
Cost shown within the "Planning obl	<u> </u>	<u> </u>	rindrice	2110,002	207 2,200	Total Fart E 2021 april Con	unin 12 Tubics vi to x p	age 04/00 Appendix 7 El RVAZI
All in s106		per dwelling			£660,000	s106 allowance - Table 5.10	Inage 35 PD\/A21	
Biodiversity Net Gain		per dwelling				BNG allowance - Table 5.10		
Accessibility	<u> </u>	per dwelling (209	6 of unital		£42,000	Accessbility - Table 5.10 pag		
Total "planning obligations cost"	11,400	per awelling (207	o or units)		£872,550	, , , , , , , , , , , , , , , , , , , ,		page 106 Appendix K LPRVA21
Total planning obligations cost	<u> </u>				1072,330	Figining obligations cost in	ii suilillary appraisar =	Dage 100 Appendix K EFK VAZI
Appraisal summary - Total	Includes: Total buil	ld cost + Total exce	entional cost + Profe	essional & Marketing				
	fees + Planning ob		puonar cost + 1 Tore	ssional & Marketing	£20.700.000	"Total development costs" in	summary appraisal - p	age 106 Appendix K LPRVA21
development costs (rounded)					., ,	-	44 1 40 7 11	
Results sheet - All other cost (rounde	Includes: Building	standards uplift &	finance + Return		£5,036,000	T		vi to x page 84/86 Appendix J LPRVA21
Finance	6.00%		Scheme finance		£409,423	"Finance cost" in summary a	appraisal - page 106 Ap	pendix K LPRVA23/cash flow is shown in this addendum
			Finance for Part L	2021 unlift	£119,882	Finance is within total cost in	n column 12 Tables vi to	x page 84/86/cost is identified in this addendum
T-1-16		-	T I I I I I I I I I I I I I I I I I I I	LOZZ upiiit	£529,305	H		···
Total finance					1529,305	l otal is split with scheme fin	iance in summary appra	isal & building standards uplift finance in results sheet
	<u> </u>			L		H		
Scheme residual value including cost	of RLV 2 land from	dad)			£7.000.000	Column 18 Table vii page 85	Appendix J LPRVA21	
Scheme residual value including cost (JI DEV Z Idilu (10011)	ucuj			17,000,000			
Scheme residual value minus Total R	oturn & minue Dar	t I 2021 building	tandards unlift (ro	unded)	£2.000.000	Column 19 Table vii page 85	Appendix J LPRVA21	
Scheme headroom £/sqm (CIL liable					22,000,000			
building standards uplift				·	£197	Column 20 Table vii page 85	Appendix J LPRVA21	
building standards upint								
Per dwelling residual value minus To	tal Return & minus	Part L 2021 build	ing standards unlif	t (rounded)	£13,000	Figure 6.14 page 56 LPRVA	21	
		L L L L L L L L L L L L L L L L L L L		- (211464)				
		andida IDDVA	1)					
Assumption figure -b in D								
Assumption - figure shown in Report (
Assumption - figure shown in Report (Used within model - figure shown in S Used in output sheet - figure shown in	ummary Appraisal (Appendix K, LPR\	'A21)					

Chapter 4 Cashflow examples

4.1 Example cashflows are provided below. These are for the Lancaster value area with benchmark land value 1 and the same approach is used for the other land benchmarks and value areas. Note that the smallest typologies (Res1 and Res2) are all assumed to be developed within a year and so they are not included

Figure 4.1 Lancaster Res3 GF

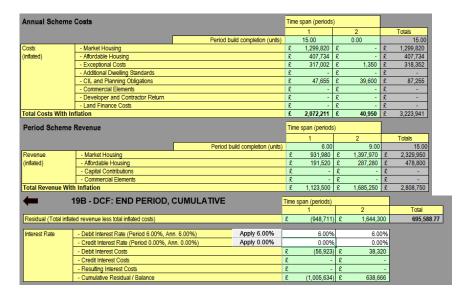


Figure 4.2 Lancaster Res3 BF

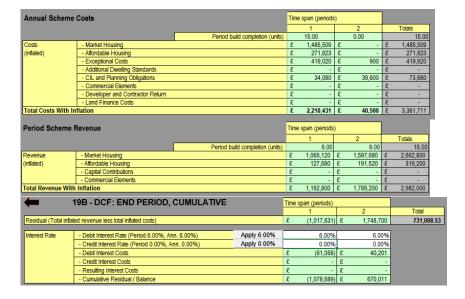


Figure 4.3 Lancaster Res4 GF

Annual Schen	ne Costs			Time	span (periods	6)					
					1		2		3		Totals
		Period bu	ild completion (units)		18.00		24.00		8.00		50.00
Costs	- Market Housing			£	1,559,784	£	2,079,712	£	693,237	£	4,332,734
(inflated)	- Affordable Housing			£	489,281	£	652,375	£	217,458	£	1,359,114
	- Exceptional Costs			£	636,893	£	54,988	£	20,130	£	712,011
	- Additional Dwelling Standards			£	-	£	-	£		£	-
	- CIL and Planning Obligations			£	104,706	£	139,608	£	46,536	£	290,850
	- Commercial Elements			£	-	£	-	£	-	£	-
	- Developer and Contractor Return			£	-	£	-	£	-	£	-
	- Land Finance Costs			£	-	£	-	£	-	£	-
Total Costs With	Inflation			£	2,790,664	£	2,926,683	£	977,362	£	6,694,708
Period Schem	ne Revenue			Time	span (periods	s) 	2		3		Totals
		Poriod by	ild completion (units)		6.00		24.00		20.00		50.00
Revenue	- Market Housing	1 enou bu	and completion (units)	£	931.980	£	3.727.920	£	3.106.600	£	7.766.500
(inflated)	- Affordable Housing			£	191,520	£	766,080	£	638,400	£	1,596,000
(/	- Capital Contributions			£	-	£	-	£		£	-
	- Commercial Elements			£		£	-	£	-	£	
Total Revenue V	/ith Inflation			£	1,123,500	£	4,494,000	£	3,745,000	£	9,362,500
4	19B - DCF: END PERIOD, (CUMULATIVE	-	ime sı	oan (periods)						1
_	iob boi : Enb : Entiob, t	JOINIOL/11111		and o	1	Т	2		3		Total
Residual (Total in	fated revenue less total inflated costs)			£	(1,667,164	1 6	1,567,31	7 £		638	2,667
residual (rotarii)	idiod 10 vorido 1000 total li litatod 0000)			_	(1,007,104	/ ~	1,001,0		2,707	,000	2,001
Interest Rate	- Debit Interest Rate (Period 6.00%, Ann	1. 6.00%)	Apply 6.00%		6.00%	5	6.00	1%	6	.00%	
	- Credit Interest Rate (Period 0.00%, An	n. 0.00%)	Apply 0.00%		0.00%		0.00	1%	0	.00%	
	- Debit Interest Costs			£	(100,030	£	(11,99	93) £	153	,346	
	- Credit Interest Costs			£	-	£		- £		-	
	- Resulting Interest Costs			£	-	£	(11,99	93) £		-	
	- Cumulative Residual / Balance			£	(1.767.194	0	(211.86			700	

Figure 4.4 Lancaster Res4 BF

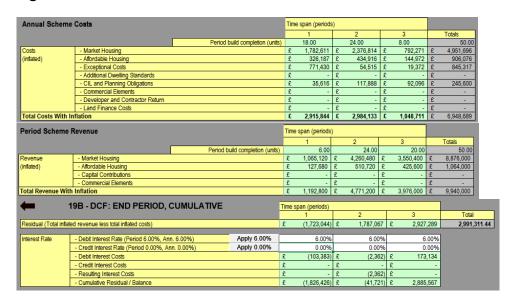


Figure 4.5 Lancaster Res5 BF

Annual Scho	eme Costs		Time	e span (period	s)			
				1	Т	2	г	Totals
		Period build completion (units)		23.60		34.80		58.4
Costs	- Market Housing		£	2,120,827	£	3,181,240	£	5,302,067
(inflated)	- Affordable Housing		£	-	£	-	£	-
	- Exceptional Costs		£	1,002,032	£	11,625	£	1,013,657
	- Additional Dwelling Standards		£	-	£	-	£	-
	- CIL and Planning Obligations		£	55,000	£	190,600	£	245,600
	- Commercial Elements		£	-	£	-	£	-
	- Developer and Contractor Return		£	-	£	-	£	
	- Land Finance Costs		£	-	£	-	£	-
Total Costs W	ith Inflation		£	3,177,859	£	3,383,465	£	6,561,324
Period Scher	me Revenue		Time	span (periods)			
				1		2		Totals
		Period build completion (units)		11.20		44.80		56.00
Revenue	- Market Housing		£	1,430,000	£	5,720,000	£	7,150,000
inflated)	- Affordable Housing		£	-	£	-	£	
	- Capital Contributions		£	-	£	-	£	
	- Commercial Elements		£	-	£	-	£	-
			£	1,430,000	£	5,720,000		

←	19B - DCF: END PERIOD, CUMULATIVE		Time:	span (periods)			
				1		2	Total
Residual (Total in	flated revenue less total inflated costs)		£	(1,747,859)	£	2,336,535	588,676.20
Interest Rate	- Debit Interest Rate (Period 6.00%, Ann. 6.00%)	Apply 6.00%		6.00%		6.00%	
	- Credit Interest Rate (Period 0.00%, Ann. 0.00%)	Apply 0.00%		0.00%		0.00%	
	- Debit Interest Costs		£	(104,872)	£	29,028	
	- Credit Interest Costs		£	-	£	-	
	- Resulting Interest Costs		£	-	£	-	
	- Cumulative Residual / Balance		£	(1,852,730)	£	483,805	

Figure 4.6 Lancaster Res6 BF

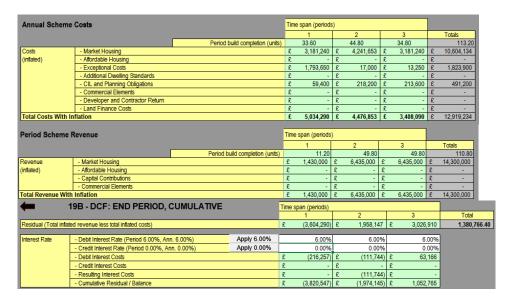


Figure 4.7 Lancaster Res7 GF

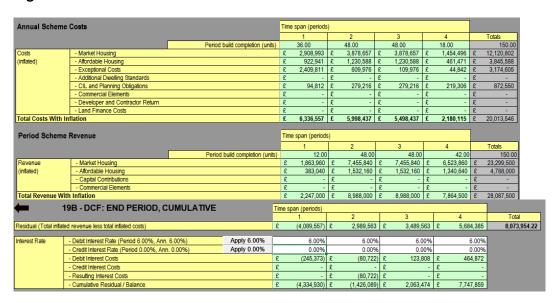


Figure 4.8 Lancaster Res7 BF

Annual Scheme	e Costs		Time span (periods)									
				1		2		3		4		Totals
		Period build completion (units)		36.00		48.00		48.00		18.00		150.00
Costs	- Market Housing		£	3,324,563	£	4,432,751	£	4,432,751	£	1,662,281	£	13,852,346
(inflated)	- Affordable Housing		£	615,294	£	820,392	£	820,392	£	307,647	£	2,563,726
	- Exceptional Costs		£	2,914,076	£	609,030	£	109,030	£	43,286	£	3,675,422
	- Additional Dwelling Standards		£	-	£	-	£	-	£	-	£	-
	- CIL and Planning Obligations		£	71,232	£	235,776	£	235,776	£	194,016	£	736,800
	- Commercial Elements		£	-	£	-	£	-	£	-	£	-
	- Developer and Contractor Return		£	-	£	-	£	-	£	-	£	-
	- Land Finance Costs		£	-	£	-	£	-	£	-	£	-
Total Costs With I	otal Costs With Inflation			6,925,165	£	6,097,949	£	5,597,949	£	2,207,231	£	20,828,293

Period Schen	ne Revenue			Time	span (periods)						
					1		2	3		4		Totals
		Period bu	uild completion (units)		12.00		48.40	48.40		41.20		150.00
Revenue	- Market Housing			£	2,130,240	£	8,609,720 £	8,609,720	£	7,278,320	£	26,628,000
(inflated)	- Affordable Housing			£	255,360	£	1,021,440 £	1,021,440	£	893,760	£	3,192,000
	- Capital Contributions			£	-	£	- £	-	£	-	£	-
	- Commercial Elements			£	-	£	- £	-	£	-	£	-
Total Revenue V	Vith Inflation			£	2,385,600	£	9,631,160 £	9,631,160	£	8,172,080	£	29,820,000
_	19B - DCF: END PERIOD. C	CUMULATIVE	-	Time s	pan (periods)							7
←	19B - DCF: END PERIOD, C	CUMULATIVE			pan (periods)		2	3		4		Tota
Residual (Total in	19B - DCF: END PERIOD, C	CUMULATIVE		Time s	pan (periods) 1 (4,539,565)	£	2 3,533,211		3,211		964,849	
Residual (Total in	· · · · · · · · · · · · · · · · · · ·				1			£ 4,033	3,211		6.009	8,991
	flated revenue less total inflated costs)	. 6.00%)			(4,539,565)		3,533,211	£ 4,033				8,991 6
	Iflated revenue less total inflated costs) - Debit Interest Rate (Period 6.00%, Ann.	. 6.00%)	Apply 6.00% Apply 0.00%		(4,539,565) 6.00%		3,533,211 6.00%	£ 4,033	.00%	£ 5,9	6.009	8,991 6
	Inflated revenue less total inflated costs) - Debit Interest Rate (Period 6.00%, Ann Credit Interest Rate (Period 0.00%, Ann.	. 6.00%)	Apply 6.00% Apply 0.00%	£	1 (4,539,565) 6.00% 0.00%		3,533,211 6.00% 0.00%	£ 4,033	6.00% 0.00%	£ 5,9	6.009	8,991 6
	diated revenue less total inflated costs) - Debit Inflerest Rate (Period 6.00%, Ann Credit Inflerest Rate (Period 0.00%, Ann Debit Inflerest Costs	. 6.00%)	Apply 6.00% Apply 0.00%	£	1 (4,539,565) 6.00% 0.00%		3,533,211 6.00% 0.00%	£ 4,033	6.00% 0.00%	£ 5,9	6.009	8,991 6

Figure 4.9 Res8 GF

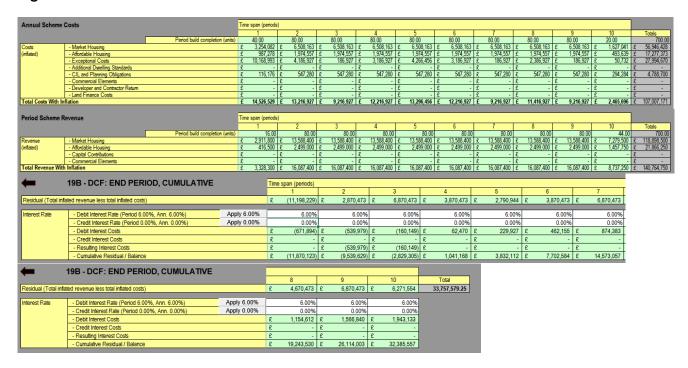


Figure 4.10 Res9 GF

Annual Schem	e Costs		Time span (r	periods)												
			1	1	2		3	П	4	5	_	6	7	1		
		Period build completion (units)	11.00		70.00		70.00		70.00	70.00		70.00	70.00			
Costs	- Market Housing			3.520			5.694.643	£	5.694.643		£	5.694.643				
(inflated)	- Affordable Housing			9,093			1,727,737		1,727,737			1,727,737		i		
(- Exceptional Costs		£ 13.859		£ 4,163,561		163,561		3.163.561			3,163,561				
	- Additional Dwelling Standards		£	-	£ -	£		£	-	£ -	£	-	£ -	i		
	- CIL and Planning Obligations		£ 4	3.958	£ 496.510	£	496,510	£	496.510	£ 496,510	£	496.510	£ 496.510			
	- Commercial Elements		£	-	£ -	£	-	£	-	£ -	£	-	£ -	i		
	- Developer and Contractor Return		£	-	£ -	£		£	-	£ -	£		£ -			
	- Land Finance Costs		£		£ -	£	-	£	-	£ -	£	-	£ -	İ		
Total Costs With			£ 15 04	6.532	£ 12.082.451	£	8.082.451	£	11,082,451	£ 8.082.451	£	11,082,451	£ 12.922.023			
				1000		-			,		-	,,				
Annual Scher	Ct-															
Annual Scher	me Costs															
			8		9		10	\perp	11	12		13	14		15	Totals
		Period build completion (units)	70.0		70.00		70.00	\perp	70.00	70.00		70.00	70.00		9.00	930.00
Costs	- Market Housing			94,643			5,694,643		5,694,643						813,520 £	
(inflated)	- Affordable Housing				£ 1,727,737		1,727,737		1,727,737	£ 1,727,73			£ 1,727,73		164,546 £	22,954,224
	- Exceptional Costs			63,561	£ 163,561	£	3,163,561		163,561	£ 2,343,56	1 £	163,561			26,345 £	39,032,171
	 Additional Dwelling Standards 		£	-	£ -	£		- £	-	£	- £	-	£	- £	- £	-
	- CIL and Planning Obligations			96,510	£ 496,510	£	496,510	£ (496,510	£ 496,51	0 £	496,510	£ 496,51	0 £	97,902 £	6,596,490
	- Commercial Elements		£	-	£ -	£		- £	-	£	- £	-	£	- £	- £	-
	- Developer and Contractor Return		£	-	£ -	£		- £	-	£	- £	-	£	- £	- £	
	- Land Finance Costs		£	-	£ -	£		- £	-	£	- £		£	- £	- £	
Total Costs With	h Inflation		£ 11,0	82,451	£ 8,082,451	£	11,082,451	1 £	8,082,451	£ 10,262,45	1 £	8,082,451	£ 8,082,45	1 £	1,102,314 £	144,240,282
														_		
Period Scheme	e Revenue		Time span (periods)												
			1		2		3		4	5	Т	6	7	T		
		Period build completion (units)		6.00	70.00		70.00)	70.00	70.0	0	70.00	70.0)		
Revenue	- Market Housing	(4110)	£ 97		£ 11,889,850		11,889,850		11,889,850			11,889,850		Ť		
(inflated)	- Affordable Housing				£ 2,186,625		2,186,625		2,186,625	£ 2,186,625		2,186,625	£ 2,186,625	Ť		
,,	- Capital Contributions		£		£ -	£	,,	£	-	£ -	£	-,,	£	1		
	- Commercial Elements		£		£ -	£		£	-	£ -	£	-	£	t		
Total Revenue W					£ 14,076,475		14,076,475		14,076,475			14,076,475		†		
Total Novellue W	in initiation		~ 1,17	0,000	× 14,010,410	1~	17,010,410	^	14,070,470	× 14,010,410	1^	14,070,470	~ 14,010,410	_		

Period Schen	ne Revenue																
				8		9	10		11	1	12	13		14		15	To
		Period build completion	(units)		70.00	70	0.00	70.00	70.00)	70.00		70.00	70.00		14.00	
Revenue	- Market Housing	•		£ 11,889	850 £	11,889,8	50 £ 11,88	9,850	£ 11,889,850	£ 11	,889,850	£ 11,88	89,850	£ 11,889,850	£	2,426,500	£ 157
inflated)	- Affordable Housing			£ 2,186	625 £	2,186,6	25 £ 2,18	6,625	£ 2,186,625	£ 2	,186,625	£ 2,18	86,625	2,186,625	£	416,500	£ 29
	- Capital Contributions			£	- £		- £	-	£ -	£	-	£	- 1	€ -	£	-	£
	- Commercial Elements			£	- £		- £	-	£ -	£		£	- 1	€ -	£	-	£
Total Revenue V	With Inflation			£ 14,076	475 £	14,076,4	75 £ 14,07	6,475	£ 14,076,475	£ 14	,076,475	£ 14,07	76,475	£ 14,076,475	£	2,843,000	£ 187
(19B - DCF: END PERIOD, CUMUL	_ATIVE	Time s	pan (periods)													
				1		2	3		4		5	6		7		8	
Residual (Total in	nflated revenue less total inflated costs)		£	(13,867,682)	£	1,994,024	£ 5,994,)24 £	2,994,024	£	5,994,024	£ 2,	994,024	£ 1,154,4	52 £	2,994,0	24 £
				0.0001		0.000/		001	0.0001		0.0004		0.0004				
	- Debit Interest Rate (Period 6.00%, Ann. 6.00%		_	6.00%		6.00%		0%	6.00%		6.00%		6.00%			6.00	
	- Credit Interest Rate (Period 0.00%, Ann. 0.009	%) Apply 0.00%	_	0.00%	_	0.00%		0%	0.00%		0.00%		0.00%	0.00		0.00	
	- Debit Interest Costs		£	(832,061)	£	(762,343)	£ (448,	42) £	(295,707)	£	46,192	£	225,833	£ 295,1	UU £	474,7	42 t
	- Credit Interest Costs		£	-	£	(700.040)	£ (440	- £	(005 707)	£		£		£	- £		- k
	- Resulting Interest Costs		^	(44,000,740)	£	(762,343)		142) £			769.860	£	700.004	£ 4.040.0	- £	7.040.0	- t
	- Cumulative Residual / Balance		£	(14,699,743)	χ (13,468,062)	£ (7,922,	81) £	(5,224,164)	£	769,860	£ 3,	763,884	£ 4,918,3	30 £	7,912,3	59 1
_	19B - DCF: END PERIOD, CUMUL	A TIME													_		
_	196 - DCF: END PERIOD, COMOL	-A IIVE	_	q		10	11	_	12		13	14		15	_	Total	_
Desided /Tatalia	nflated revenue less total inflated costs)		£	5,994,024	0	2.994.024		104 0					994.024		200	42.775.743.	00
Residual (Total II	nilated revenue less total initiated costs)		ž.	5,994,024	t.	2,994,024	£ 5,994,	124 t	3,814,024	t (0,994,024	£ 0,	994,024	£ 1,740,6	50	42,115,143.	00
Interest Rate	- Debit Interest Rate (Period 6.00%, Ann. 6.00%	6) Apply 6.00%		6.00%		6.00%	6.0	0%	6.00%		6.00%		6.00%	6.00	0%		
	- Credit Interest Rate (Period 0.00%, Ann. 0.009	%) Apply 0.00%		0.00%		0.00%	0.0	0%	0.00%		0.00%		0.00%	0.00)%		
	- Debit Interest Costs		£	834,383	£	1,014,024	£ 1,373,	666 £	1,602,507	£	1,962,149	£ 2,	321,790	£ 2,426,2	31		
	- Credit Interest Costs		£	-	£	-	£	- £	-	£	-	£	-	£	-		
	- Resulting Interest Costs		£		£		£	- £		£		£	-	£	-		
	- Cumulative Residual / Balance		£	13,906,383	£	16,900,407	£ 22,894,4	31 £	26,708,455	£ 32	2,702,479	£ 38,	696,503	£ 40,437,1	89		

Chapter 5 Agricultural Land Values

- 5.1 Agricultural land values are used as part of the set of existing use values, and combined with a range of premiums these are used to inform Benchmark Land Values for the viability testing for larger greenfield sites.
- 5.2 Using readily available sources the following examples were used to arrive at an average value that is suitable for estimating agricultural values. These examples do not include higher value land with amenity/equestrian use. In seeking examples, a radius of approximately 40 miles from Lancaster was chosen.

Table 5.1 Example agricultural land

	Price	ha	£/ha	Status	Source
Woodman Lane, Cowan				For	Site specific viability assessment March
Bridge, Carnforth	£91,120	4.3	£21,004	sale	2021
				Sold	
Land at Lupton, Cow				July	Site specific viability assessment March
Brow, Carnforth	£120,010	5.1	£23,406	2020	2021
				Sold	
Land at Lupton, Cow				July	Site specific viability assessment March
Brow, Carnforth	£44,997	3.1	£14,708	2020	2021
Agricultural Land, Land					
At, New Quay Lane,				Sold	
Lancaster, LA1 5QS	£65,000	4.6	£14,089	2018	Egi
·					https://www.rightmove.co.uk/commercial-
Holden, Bolton by				For	property-for-sale/property-
Bowland, Clitheroe, BB7	£75,000	3.9	£19,067	sale	78266079.html
					https://www.rightmove.co.uk/commercial-
Stainforth Road,				For	property-for-sale/property-
Langcliffe, Settle, BD24	£42,000	3.4	£12,355	sale	76139379.html
			,		https://www.rightmove.co.uk/commercial-
Stainforth Road,				For	property-for-sale/property-
Langcliffe, Settle, BD24	£37,500	1.5	£24,777	sale	76139418.html
			,		https://www.rightmove.co.uk/commercial-
Adjoining Pinfold Lane,				For	property-for-sale/property-
Inskip, Preston, PR3	£520,000	17.5	£29,744	sale	96842360.html
,			,		https://www.rightmove.co.uk/commercial-
Land at Stanworth Farm,				For	property-for-sale/property-
Withnell, Chorley	£500,000	34.6	£14,468	sale	102622019.html
, , ,	,		,		https://www.rightmove.co.uk/commercial-
Skitham Lane, Pilling,				For	property-for-sale/property-
Preston	£500,000	25.0	£19,970	sale	89204428.html
					https://www.rightmove.co.uk/commercial-
Longber Lane, Burton-In-				For	property-for-sale/property-
Lonsdale, Carnforth	£475,000	28.9	£16,416	sale	85606864.html
Tosside Road, Slaidburn,	,		,		https://www.rightmove.co.uk/commercial-
Clitheroe, Lancashire.				For	property-for-sale/property-
BB7 4TR	£425,000	23.1	£18,425	sale	77946772.html
14.27 Hectares (35.26	5,555	20.1	110,720	54.5	https://www.rightmove.co.uk/commercial-
acres), Oxenhope, BD22				For	property-for-sale/property-
9SN	£245,000	14.3	£17,170	sale	72864140.html
33.1	2245,000	17.5		Juic	https://www.rightmove.co.uk/commercial-
			i	1	I TICE SALL AN AN ANTIGET CHAIL OF COURT CONTINUE CHAIL
Land At Applebury Hill,				For	property-for-sale/property-

	Price	ha	£/ha	Status	Source
Grange-Over-Sands,					
Cumbria					
					https://www.rightmove.co.uk/commercial-
Land at Lumb Lane,				For	property-for-sale/property-
Wainstalls HX2 7UQ	£180,000	6.9	£26,164	sale	99142256.html
					https://www.rightmove.co.uk/commercial-
				For	property-for-sale/property-
Burnley Road, Bacup	£165,000	12.1	£13,591	sale	75879702.html
Land At Applebury Hill -					
LOT 2, Cark-In-Cartmel,					https://www.rightmove.co.uk/commercial-
Grange-Over-Sands,				For	property-for-sale/property-
Cumbria	£120,000	7.9	£15,206	sale	<u>104269988.html</u>
Land At Applebury Hill -					
LOT 1, Cark-In-Cartmel,					https://www.rightmove.co.uk/commercial-
Grange-Over-Sands,				For	property-for-sale/property-
Cumbria	£90,000	5.7	£15,773	sale	104269958.html

5.3 The average price was £18,100/ha, and this was compared to estimated agricultural values from commentators.

Figure 5.1 Carter Jonas Farmland Market update 4Q2019 North West (acres)

	Low	Prime		Average	
	£/acre	£/acre	£/ acre	Quarterly %	Annual %
Arable	7,750	11,000	9,500	0.0%	-2.6%
Pasture	5,000	8,250	6,750	0.0%	0.0%
Hill	250	1,500	800	0.0%	0.0%

Figure 5.2 Strutt & Parker 3Q2019 North (acres)

Estimates of bottom 25% and top 25% prices for arable and pasture farmland by region



5.4 In addition, the Knight Frank Farmland Index for 4Q2020 suggested the national comparable of £17,297/ha.

Chapter 6 Lancaster South testing

- **6.1** At the request of Lancaster City Council (LCC) a further three typologies have been tested to establish the impact of the proposed policies within Local Plan Review on that form of potential development.
- 6.2 The additional typologies and viability testing provides a high-level position for any development proposals within the South Lancaster Broad Location for Growth (as defined by Policy SG1 of the Local Plan) which come forward in advance of the proposed Area Action Plan. The Area Action Plan itself will be subject to detailed viability assessment once policy develops and further information is available with regard to costs, timeframe and responsibilities for funding.

Typologies

6.3 The typologies have been provided by LCC and it is understood that they broadly reflect the types of sites in terms of scale that could potentially come forward within the broad location for growth. The detail is set out in Table 6.1.

Table 6.1 Lancaster South typologies

Typology	Description	Dwellings	Density (net/hectare)	Gross (hectares)	Net (hectares)
Res10	Greenfield mixed	100	36 dph	4.63	2.78
Res11	Greenfield mixed	500	36 dph	21.35	13.88
Res12	Greenfield mixed	1,000	37 dph	39.60	27.20

Assumptions

6.4 The assumptions take the same approach as set out LPVA21 – details regarding the approach and sources of information are set out in LPVA21 and not repeated within this section. However, for clarity the assumptions used are summarised in Table 6.2. Please note that no s106 costs have been included within the testing as these are currently unknown for these typologies. The testing results will illustrate the headroom available for s106.

Table 6.2 Lancaster South assumptions

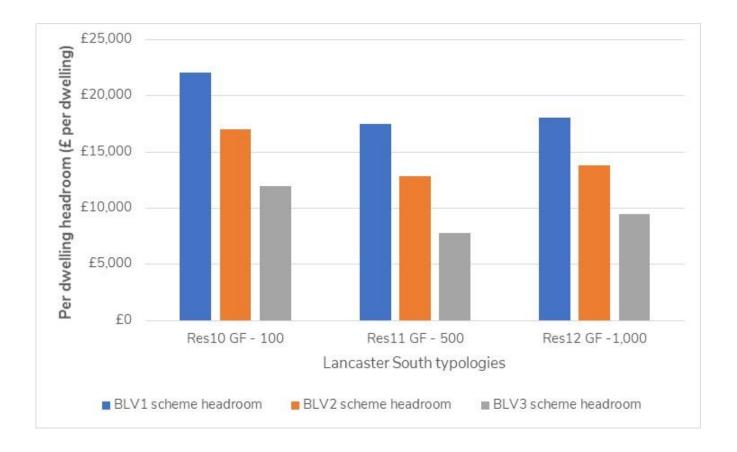
Assumption	Metric	Notes/reference
Affordable housing	30% - 50% AR & 50% AHO	LPVA21 4.11 & Table 4.3
Market mix	10% 2b bung; 15% 2b terr;	LPVA21 Table 5.1
	40% 3b semi; 35% 4b detd	LPVAZI Table 5.1
Affordable mix	35% 1b flat; 10% 2b bung;	
	30% 2b terr; 20% 3b semi; 5%	LPVA21 Table 5.2
	4b detd	
Market dwelling sizes	65sqm 2b bung; 70sqm 2b terr;	LPVA21 Table 5.3
	93sqm 3b semi; 121 4b detd	LF VAZI Table 5.5
Affordable dwelling sizes	50sqm 1b flat; 65sqm 2b bung;	
	70sqm 2b terr; 84sqm 3b semi;	LPVA21 Table 5.3
	106sqm 4b detd	

Market values (£/sqm)	£2,350 flat; £2,200 terr; 2,550 semi; £2,550 detd	LPVA21 Table 5.5
Affordable values - rent	£70k 1b flat; £90 2b bung; £90k 2b terr; £119k 3b semi; £140k 4b detd	LPVA21 Table 5.8
Affordable value – shared ownership	70% market value	LPVA21 Table 5.8
Base build cost	£953/sqm houses; £1,250/sqm flats; £1,171/sqm bung	LPVA21 Table 5.9
Plot/contingency	10% build cost	LPVA21 Table 5.10
Site costs	Res10 - £5,000; Res11/12 - £26,000/unit	LPVA21 Table 5.10
Garages	£7,700/20% units	LPVA21 Table 5.10
Professional fees	Res10 – 8% build&plot Res11/12 – 6% build&plot	LPVA21 Table 5.10
Finance	6%	LPVA21 Table 5.10
Marketing/legal/sales	3%	LPVA21 Table 5.10
Affordable legal fee	£500/unit	LPVA21 Table 5.10
Developer return	17.5% market gdv; 6% affordable gdv	LPVA21 Table 5.10
Agents and legal (land)	1.75% land cost	LPVA21 Table 5.10
Stamp duty (land)	prevailing rate	LPVA21 Table 5.10
Benchmark land value	£181,000/ha - £362,000/ha	LPVA21 Table 5.11
EV charging	£865 per charger	LPVA21 Table 5.10
Accessibility	£1,400/20% units	LPVA21 Table 5.10
Building standards	4% uplift build cost	LPVA21 5.38
Development period	Res10 – 4 years; Res11 – 8 years; Res12 – 15 years	LPVA21 5.4-5.42

Results

- 6.5 Each typology has been subjected to a viability assessment, complete with cashflow analysis. For the purposes of this report one building standard scenario, the 2021 building regs/fabric first approach is tested (see LPVA21 5.33-5.38 for more detail). Within each set of results a range of benchmark land values is presented. This is to allow the council to come to a view around what the appropriate landowner incentive could be within each of the tested scenarios. The results of the testing show that all the sites are viable with varying levels of headroom, reflecting the different benchmark land values that have been applied. Res10 is shown to have a greater headroom, mainly as a result of a lower infrastructure cost, commensurate with the smaller site size. Res11 and Res12 are broadly similar, with headroom to contribute to s106 requirements.
- 6.6 Summary appraisals as found in LPVA21 and cashflow as set out for a selection of typologies within section 4 of this Addendum report for Res10-12 can be found in Appendix B within this Addendum report.

Figure 6.1 Lancaster South typology testing results



Addendum Appendix A – Advertised properties from Rightmove



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Lancaster

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Filters (3) ▼

New Homes and Developments For Sale in Lancaster, Lancashire, within, don't show buying schemes, retirement, 6 property types

> 《 Create Alert

Highest Price



Prioritise properties with...

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FEATURED NEW HOME - PREMIUM NEW HOME

£365,995

£36,995 £365,995









£465,000

4 bedroom detached house for sale Warton Grange Close, Warton, LA5



ONLINE VIEWING NEW HOME













£450,000

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4 bedroom detached bungalow for sale

Bay House, Monkswell Court, Bolton Le Sands, Carnforth

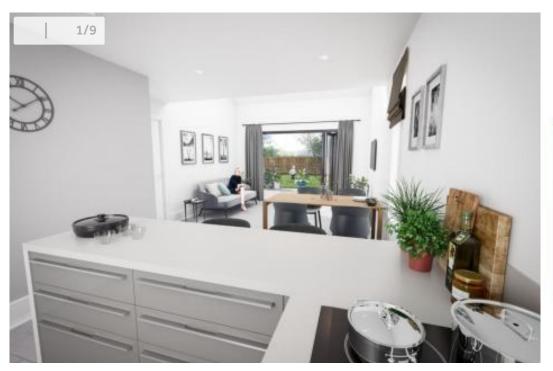


NEW HOME











£450,000

Guide Price

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4 bedroom detached bungalow for sale

Sandside - Monkswell Avenue, Bolton Le Sands, Carnforth



NEW HOME









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4 bedroom detached house for sale

Warton Grange Close, Warton, LA5



ONLINE VIEWING NEW HOME

Reduced on 17/01/2021













£418,995

From

REMIUM NEW HOME

5 bedroom detached house for sale

The Hollies, Forton, PR3

NEW HOME















£396,995	PREMIUM NEW HOME









£380,000

. <u> </u>			

4 bedroom semi-detached house for sale

Warton Grange Close, Warton, LA5

ONLINE VIEWING NEW HOME











£375,000

£375,000 £375,000

ONLINE VIEWING NEW HOME

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£375,000

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4 bedroom semi-detached house for sale

Warton Grange Close, Warton, LA5

ONLINE VIEWING NEW HOME









£375,000

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4 bedroom semi-detached house for sale

Warton Grange Close, Warton, LA5

ONLINE VIEWING NEW HOME

Added on 1







£370,000

4 bedroom semi-detached house for sale

Warton Grange Close, Warton, LA5

ONLINE VIEWINGHOME











£370,000

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4 bedroom semi-detached house for sale

Warton Grange Close, Warton, LA5

ONLINE VIEWING NEW HOME

















£369.995	PREMIUM NEW HOME

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5 bedroom detached house for sale

The Hollies, Forton, PR3

NEW HOME

















£365,995	PREMIUM NEW HOME
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${\bf 4}\,{\bf bedroom}\,{\bf detached}\,{\bf house}\,{\bf for}\,{\bf sale}$

The Hollies, Forton, PR3

ONLINE VIEWING NEW HOME











£365,000

		
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4 bedroom detached house for sale North Road, Carnforth

ONLINE VIEWING NEW HOME









£345,000

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4 bedroom detached house for sale

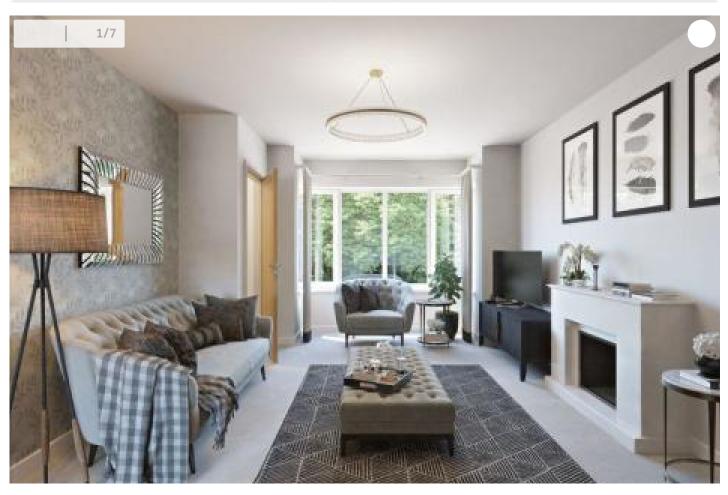
North Road, Carnforth

ONLINE VIEWING NEW HOME









£324,950

4 bedroom detached house for sale

Plot 17 The Donnington @ Hazel Green, Bowerham Road, Lancaster

NEW HOME







1/6





£324,950

Guide Price

4 bedroom detached house for sale

Bowerham Road, Lancaster

NEW HOME

Added on 02/10/2020











£320,000

Price Change History

16/01/2021 Initial entry found.

4 bedroom detached house for sale

Coleman Drive, Highwood - a stylish detached home

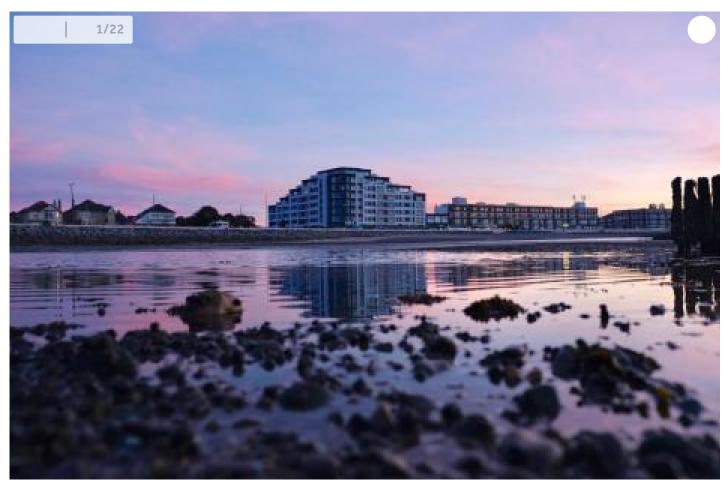
ONLINE VIEWING NEW HOME

Added on 06/01/2021









£320,000

Price Change History

18/08/2020 Initial entry found.

2 bedroom flat for sale

The Broadway, Morecambe

NEW HOME

Added on 03/12/2018















£312,000 ONLY 5% DEPOSIT

Price Change History

26/05/2018 Initial entry found.

4 bedroom detached house for sale

Hornby Road, Caton, LA2

NEW HOME

Added on 24/09/2019







£305,000

Price Change History

19/08/2020 Initial entry found.

2 bedroom flat for sale

The Broadway, Morecambe

NEW HOME

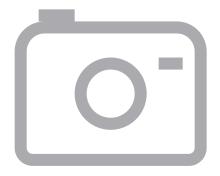
Added on 14/12/2018







1/9













£300,000

Price Change History

19/08/2020 Initial entry found.

2 bedroom flat for sale

The Broadway, Morecambe

NEW HOME

Added on 14/12/2018







1/4

JD Gallagher Estate Agents Lancaster We're selling properties in your area Click here to get help with selling yours >

Previous

Page 1 ▼ of 3

Next

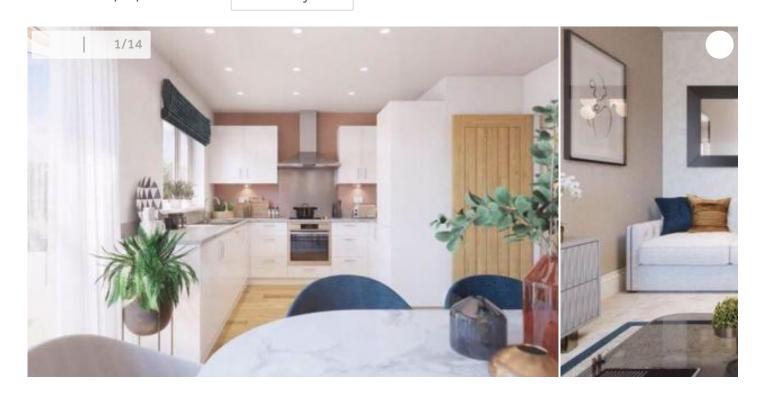
Sold House Prices

Within Lancaster

Suggested Links

rightmove Lancaster Filters (3) Create Alert

Prioritise properties with...
Add keyword



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4 bedroom detached house for sale

Plot 4, The Bamburgh @ Hazel Green, Bowerham Road, Lancaster



Highest Price









£299,950

Guide Price

4 bedroom detached house for sale

The Bamburgh, Hazel Green, Bowerham Road, Lancaster













£290,000

2 bedroom flat for sale

The Broadway, Morecambe











£280,000

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2 bedroom flat for sale

The Broadway, Morecambe



NEW HOME









£250,000

2 bedroom flat for sale

The Broadway, Morecambe

NEW HOME















E250,000	HIGH SPECIFICATION
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3 bedroom town house for sale

Acorn Close, The Cedars - a stunning 3 bed townhouse









£250,000

3 bedroom semi-detached house for sale

Ropewalk, Lancaster











£245,000

2 bedroom flat for sale

The Broadway, Morecambe











£240,000

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3 bedroom town house for sale

Acorn Close, Cedar Lodge, Lancaster

ONLINE VIEWING NEW HOME









£220,000

		
1		

2 bedroom terraced house for sale

Warton Grange Close, Warton, LA5

ONLINE VIEWING NEW HOME









£220,000

2 bedroom terraced house for sale

Warton Grange Close, Warton, LA5











£215,000

2 bedroom semi-detached house for sale	е
Warton Grange Close, Warton, LA5	











£200,000

2 bedroom semi-detached house for sale

Warton Grange Close, Warton, LA5

ONLINE VIEWING NEW HOME









£200,000

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2 bedroom semi-detached house for sale

Warton Grange Close, Warton, LA5

ONLINE VIEWING NEW HOME









£190,000

	 -	

2 bedroom flat for sale

The Broadway, Morecambe

NEW HOME







1/16



£185,000

7	hadraam	 ofterrace	hausa	forcolo

Africa Drive, Lancaster











£170,000

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2 bedroom apartment for sale

The Roundhouse, Lancaster - an immaculate ground floor apartment









£150,000

2 bedroom apartment for sale

New Quay Road, Lancaster - an apartment with River Views















£142,000	OPEN PLAN LIVING

2 bedroom flat for sale

Queens Court, Carnforth, LA5

NEW HOME









£135,000

2 bedroom apartment for sale

Aalborg Place, Lancaster











£120,000

1 bedroom apartment for sale

New Quay Road, Lancaster - a spacious and stylish apartment











£105,000

Guide Price

1 bedroom apartment for sale

Chapel Lane, Galgate, Lancaster

NEW HOME









£97,500

Guide Price

1 bedroom apartment for sale

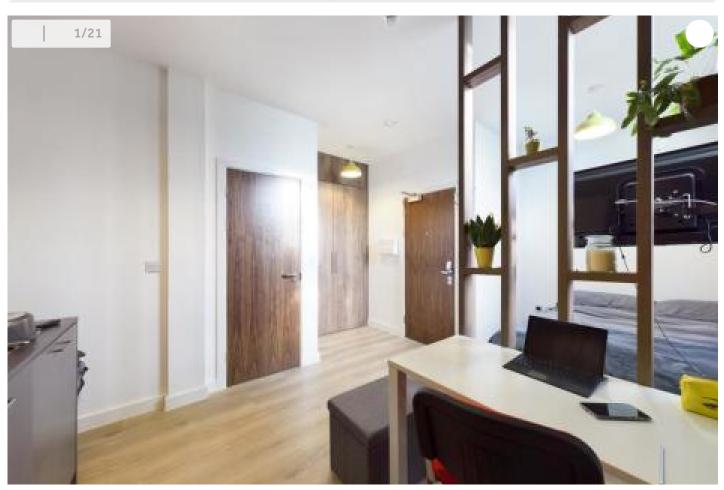
Chapel Lane, Galgate, Lancaster

NEW HOME









£97,500

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1 bedroom apartment for sale

Chapel Lane, Galgate, Lancaster







rightmove 🗅

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Lancaster

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Filters (3) ▼

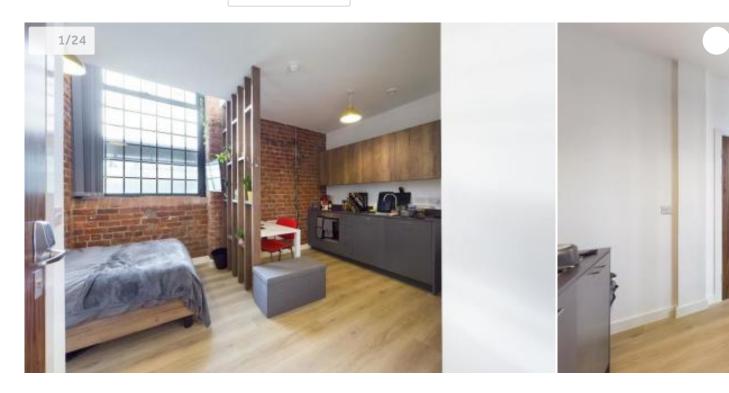
> 《 Create Alert

Highest Price



Prioritise properties with...

♣ Add keyword



£79,950

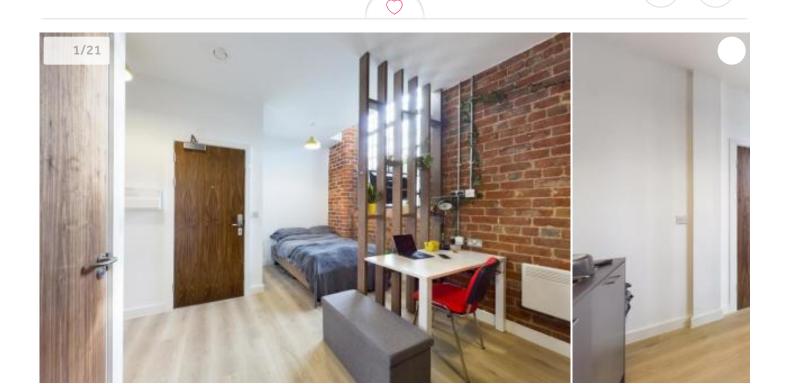
1 bedroom apartment for sale

Chapel Lane, Galgate, Lancaster









£79,950

Studio apartment for sale

Chapel Lane, Galgate, Lancaster

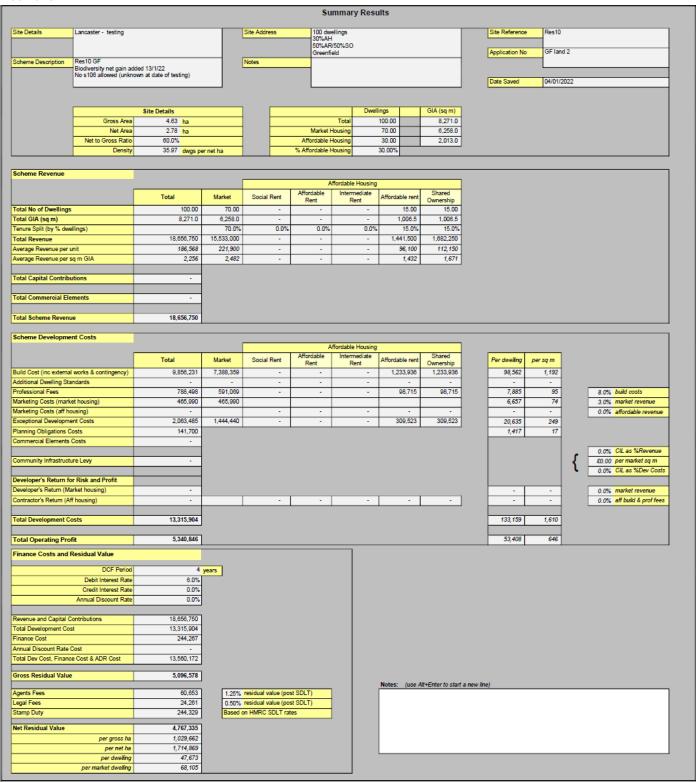
MightyHouse





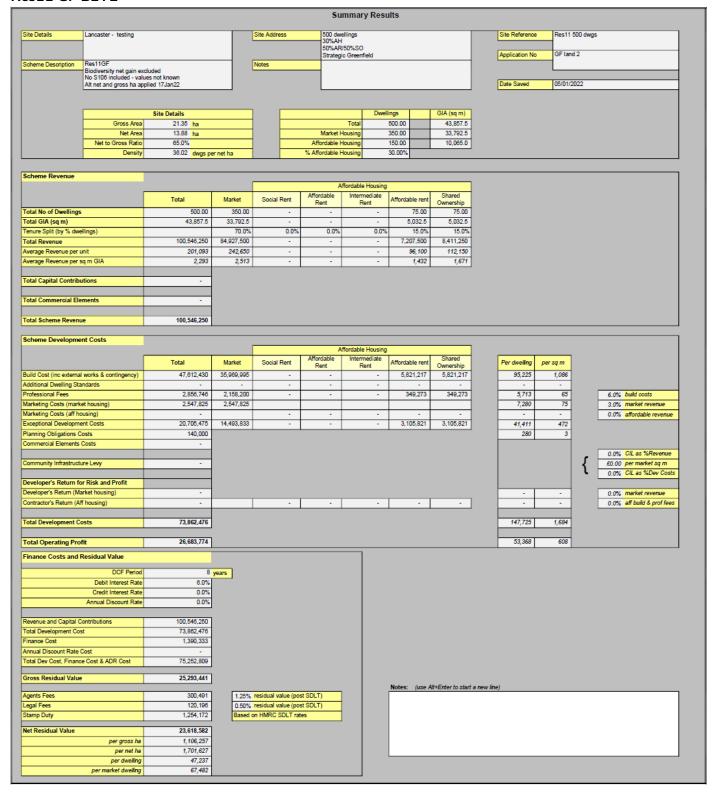
Addendum Appendix B – Lancaster South summary assessments, including cashflow and testing results

Res10 GF BLV2



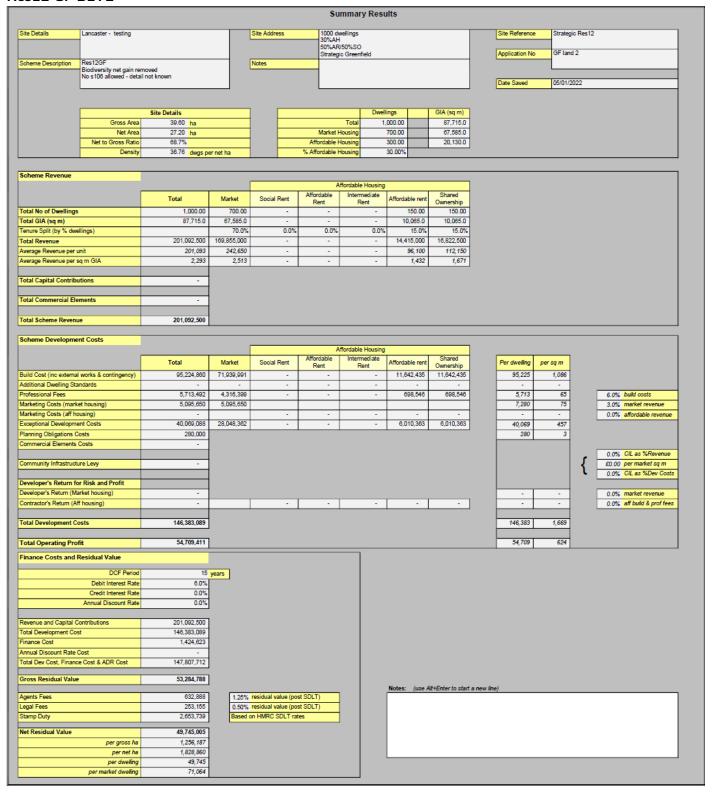
nnual Schem	ne Costs				Time span	(period:	s)							
					1			2		3	П	4		Totals
		Perio	d build completion (u	nits)	26.1	18		35.00		35.00		3.83		100.0
osts	- Market Housing				£ 2,2	16,922	£	2,955,896	£	2,955,896	£	316,703	£	8,445,417
nflated)	- Affordable Housing				£ 6	92,979	£	932,856	£	932,856	£	106,612	£	2,665,302
,	- Exceptional Costs		£ 1,8	78,411	£	80,191	£	80,191	£	24,692	£	2,063,48		
	- Additional Dwelling Standards		£	-	£	-	£	-	£	-	£	-		
	- CIL and Planning Obligations		£	36,912	£	49,595	£	49,595	£	5,598	£	141,70		
	- Commercial Elements				£	-	£	-	£	-	£	-	£	-
	- Developer and Contractor Return				£	-	£	-	£	-	£	-	£	-
	- Land Finance Costs				£	-	£	-	£	-	£	-	£	-
otal Costs With	Inflation				£ 4.8	25,224	£	4.018,538	£	4.018,538	£	453,605	£	73,276,50
Period Scher	ne Revenue				Time span	(period								
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					1	1		2		3		4		Totals
		Perio	od build completion (u	nits)		8.73	1	35.00		35.00		21.28		100.0
Revenue	- Market Housing				£ 1,3	359,138	£	5,436,550	£	5,436,550	£	3,300,763	£	15,533,000
(inflated)	- Affordable Housing			£ 2	270,725	£	1,093,313	£	1,093,313	£	666,400	£	3,123,750	
	- Capital Contributions			£	-	£	-	£	-	£	-	£	-	
	- Commercial Elements				£	-	£	-	£	-	£	-	£	-
Total Revenue	With Inflation				£ 1,6	29,863	£	6,529,863	£	6,529,863	£	3,967,163	£	18,656,750
—	19B - DCF: END PERIOD, C	UMULATIVE		Time	span (perio	ods)							7	
1					1			2		3		4	Т	Total
Residual (Total in	iflated revenue less total inflated costs)			£	(3,195,	361) £		2,511,325	2	2,511,325	£	3,513,557		5,340,845
Interest Rate		Debit Interest Rate (Period 6.00%, Ann. 6.00%) Apply 6.00%				6.00%		6.00%		6.00%				
	- Credit Interest Rate (Period 0.00%, Ann	. 0.00%)	Apply 0.00%			0.00%		0.00%		0.00%		0.00%		
	- Debit Interest Costs	£	(191,	722) £		(52,545)		94,981	£	305,795				
	- Credit Interest Costs	- Credit Interest Costs							3	-	£	-		
	D F 11 10 1	£		- £		(52,545)	2	-	£	-				
	Resulting Interest Costs Cumulative Residual / Balance			£		083) £		(928,304)		1,583,021	£	5,096,578	_	

Res11 GF BLV2



Anticable Housing												
Period build completion (urb) S. 50.0 74.00 74	Annual Scher	me Costs			Time sp	an (period:	s)					
Costs						1	*		3		4	5
Costs			Period build comple	tion (unit	ts) 5	5.00	74.	00	74.00		74.00	74.00
Cotational Costs	Costs				£	4,532,471						
- Additional Develling Standards \$	(inflated)	- Affordable Housing										
- Cit. and Planning Colapators £ 15,120 £ 20,720		- Exceptional Costs			£	9,389,164	£ 3,	172,908	£ 172	2,908 £	6,441,498	£ 172,908
- Commercial Elements - Land Finance Costs - Market Housing - Period build completion (units) - Affordable Housing - Finance Costs - Costs - Affordable Housing - Finance Costs - Costs - Market Housing - Affordable Housing - Finance Costs - Costs - Market Housing - Finance Costs - Costs - Affordable Housing - Finance Costs - Costs - Affordable Housing - Finance Costs - Costs - Affordable Housing - Finance Costs - Costs - Costs - Affordable Housing - Finance Costs - Costs - Costs - Affordable Housing - Finance Costs - Cost		- Additional Dwelling Standards			£	-	£	-	£	- £	-	£ -
- Developer and Corrector Pelar						15,120		20,720				
Land Finance Costs						-		-				£ -
Total Costs With Inflation						-		-				
Period build completion (units)						-						
Period build completion (units)	Total Costs Witl	h Inflation			£ 1	5,253,126	£ 11,	046,933	£ 8,040	6,933 £	14,315,523	£ 8,046,933
Period build completion (units)												
Period build completion (units) 74 00	Annual Sche	me Costs										
Period build completion (units) 74 00						_	6	Т	7		Q	Totals
- Abridable Housing			Pariod build	l comple	ation (unite)	7.	_				_	
Find contained Find	Coete	- Market Housing	I ellou build	Comple	auon (unia)			_				
Exceptional Costs								_				
Additional Develling Standards	(iriliateu)											, ,
Collar and Planning Obligations							1,172,908		172,908			20,705,475
Commercial Elements								_				-
Developer and Contractor Return		3 3					20,720		20,720			140,000
Land Finance Costs E							-		-			-
Total Costs With Inflation									-			-
Period Scheme Revenue												
Period build completion (units) 1	Total Costs Wi	th Inflation				£	9,046,933	£	7,930,716	£	175,379 £	85,545,099
Period build completion (units) 1	Period Schem	ne Revenue			Time sn	an (period	s)					
Period build completion (units) 19.00 74	i ciloa collell	ic revenue			Timo op	4	_		1 1			
Abfordable Housing			Devied build comple	Eam (umit	-1	10.00			3	74.00		
Contail Cont	Powonuc	Market Housing	Perioa bulia comple	on (unit					P 40.04			
- Capital Contributions £												
Commercial Elements	(minated)					024,700		250,700				-11
Total Revenue With Inflation E 3,779,200 E 14,908,550												
Period Scheme Revenue	Total Revenue V					3.779.200		908.550				
Period build completion (units) 74.00 77.400 37.00 500.00 500.00 500.00 1.249,500 1.						,		1	,50		,,	.,,-
Period build completion (units) 74.00 77.400 37.00 500.00 500.00 500.00 1.249,500 1.	Period Schem	e Revenue										
Revenue							7		0		Totale	
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Aftordable Housing	Revenue	- Market Housing	r chod build complete	(witto)	£ 126							
- Capital Contributions												
Commercial Elements	,,								,2.0,00		-	
Total Revenue With Inflation											-	
1 2 3 4 5	Total Revenue W								7,315,75		100,546,250	
1 2 3 4 5	_	10B DCE: END BEDIOD CUMU	I ATIVE	T-		ode)						
Residual (Total inflated revenue less total inflated costs) £ (11,473,926) £ 3,861,617 £ 6,861,617 £ 593,027 £ 6,861,611 Interest Rate - Debit Interest Rate (Period 6,00%, Ann. 6,00%)	_	196 - DCF. END PERIOD, COMU	LATIVE	Time		ods)	2		2		4	-
Interest Rate	Residual (Tatal info	tod rovonuo loca total inflate d casta)		0		026) 0		617 0	•	17 0	-	•
- Credit Interest Rate (Period 0.00%, Ann. 0.00%) - Debit Interest Costs - Credit Interest Costs - Cre	residual (Total Inia	ieu revenue iess iotal inilateu costs)		Į,	(11,4/3,	920) t	3,801,	01/ E	0,801,0	17 2	093,027	£ 0,801,617
- Credit Interest Rate (Period 0.00%, Ann. 0.00%) - Debit Interest Costs - Credit Interest Costs - Cre	Interest Rate	- Debit Interest Rate (Period 6.00%, Ann. 6.00%)	Apply 6.00%	6	6.	00%	6.	00%	6.0	0%	6.00%	6.00%
- Debit Interest Costs - Credit Interest Costs - Cumulative Residual / Balance - Cumulative Residual / Cotal inflated costs - Cumulative Residual / Cotal inflated revenue less total inflated costs - Cumulative Residual / Cotal inflated costs - Cumulative Residual / Cotal inflated costs - Cumulative Residual / Cotal inflated costs - Credit Interest Rate (Period 6.00%, Ann. 6.00%) - Credit Interest Rate (Period 0.00%, Ann. 6.00%) - Credit Interest Costs - Credit Interest Costs - Credit Interest Costs - Resulfing Interest Costs - Resulfing Interest Costs - Credit Interest Costs - Resulfing Interest Costs - Credit Interest Costs - Credit Interest Costs - Resulfing Interest Costs - Credit Interest Costs - Credit Interest Costs - Resulfing Interest Costs - Credit Intere							0.	00%	0.0	0%	0.00%	0.00%
- Credit Interest Costs - Resulting Interest Costs - Resulting Interest Costs - Cumulative Residual / Balance 19B - DCF: END PERIOD, CUMULATIVE 6 7 8 Total 6 7 8 Total Residual (Total Interest Rate (Period 6.00%, Ann. 6.00%) - Credit Interest Rate (Period 6.00%, Ann. 6.00%) - Debit Interest Rate (Period 0.00%, Ann. 0.00%) - Debit Interest Costs - Resulting Interest												
- Resulting Interest Costs - Cumulative Residual / Balance - E (498,045) £ (116,230) £ (87,623) £ - Cumulative Residual / Balance - £ (12,162,362) £ (8,798,789) £ (2,053,402) £ (1,547,998) £ - £ (3,13,61) - 19B - DCF: END PERIOD, CUMULATIVE - 6 7 8 Total - Residual (Total inflated revenue less total inflated costs) - £ 5,861,617 £ 6,977,834 £ 7,140,371 - 26,683,774.47 - Pebit Interest Rate - Debit Interest Rate (Period 6,00%, Ann. 6,00%) - Credit Interest Rate (Period 0,00%, Ann. 0,00%) - Debit Interest Costs - Credit Interest Costs - Residual (Total inflated Res				£			, -,		, , , ,		-	
19B - DCF: END PERIOD, CUMULATIVE 6 7 8 Total							(498,		(116,2		(87,623)	
Residual (Total Inflated revenue less total Inflated costs) £ 5,861,617 £ 6,977,834 £ 7,140,371 26,683,774.47 Interest Rate - Debit Inflated Revenue less total Inflated costs) Apply 6.00% 6.00% 6.00% - Credit Interest Rate (Period 0.00%, Ann. 0.00%) Apply 0.00% 0.00% 0.00% - Debit Inflatest Costs £ 670,514 £ 1,089,184 £ 1,517,606 - Credit Interest Costs £ - £ - £ - Resulting Inflated costs £ - £ - £ - Resulting Inflated costs £ - £ - £		- Cumulative Residual / Balance		£	(12,162,	362) £	(8,798,	789) £	(2,053,4	02) £	(1,547,998)	£ 5,313,619
Residual (Total Inflated revenue less total Inflated costs) £ 5,861,617 £ 6,977,834 £ 7,140,371 26,683,774.47 Interest Rate - Debit Inflated Revenue less total Inflated costs) Apply 6.00% 6.00% 6.00% - Credit Interest Rate (Period 0.00%, Ann. 0.00%) Apply 0.00% 0.00% 0.00% - Debit Inflatest Costs £ 670,514 £ 1,089,184 £ 1,517,606 - Credit Interest Costs £ - £ - £ - Resulting Inflated costs £ - £ - £ - Resulting Inflated costs £ - £ - £												
Residual (Total inflated revenue less total inflated costs) £ 5,861,617	— 1	19B - DCF: END PERIOD, CUMULA	TIVE									
Debit Interest Rate Ceriod 6.00%, Ann. 6.00%				•	•	-			•	100	-	
- Credit Interest Rate (Period 0.00%, Ann. 0.00%) Apply 0.00% 0.00% 0.00% 0.00% - Debit Interest Costs £ 670,514 £ 1,089,184 £ 1,517,606 - Credit Interest Costs £ - £ - £ - - Resulting Interest Costs £ - £ - £ -	rcesiduai (Total inflate	ed revenue less total inflated costs)		£	5,861,617	£ (0,9//,834	£	7,140,3/1	26,683	3,174.47	
- Credit Interest Rate (Period 0.00%, Ann. 0.00%) - Debit Interest Costs - Credit Interest Costs - Resulting Interest Costs - Resulting Interest Costs - Resulting Interest Costs - Resulting Interest Costs	Interest Rate	- Debit Interest Rate (Period 6.00%, Ann. 6.00%)	Apply 6.00%		6.00%		6.00%		6.00%			
- Debit Interest Costs £ 670,514 £ 1,089,184 £ 1,517,606 - Credit Interest Costs £ - £ - £ - £ - - Resulting Interest Costs £ - £ - £ - £ -												
- Credit Interest Costs £ - £ - £ - - Resulting Interest Costs £ - £ - £ -				£		£		£				
- Resulting Interest Costs £ - £ -					-				-			
- Cumulative Residual / Balance £ 11,175,236 £ 18,153,071 £ 25,293,441		- Resulting Interest Costs		£	-				-			
		- Cumulative Residual / Balance		£	11,175,236	£ 18	8,153,071	£ 2	5,293,441			

Res12 GF BLV2



					_										
Annual Schem	ne Costs			Time span (p	eriods))									
				1		2		3	4		5	6		7	8
		Period build comple	etion (units)			72.00		2.00	72.00		2.00	72.00	_	72.00	72.00
Costs	- Market Housing			£ 1,278		£ 5,927,077		5,927,077				£ 5,927,0		5,927,077	
(inflated)	- Affordable Housing				3,371			1,727,737				£ 1,727,7			
	- Exceptional Costs				7,842			168,234		£		£ 3,668,2		6,034,484	
	- Additional Dwelling Standards			£		£ -	£		£ -	£			- £		£
	- CIL and Planning Obligations				7,560			20,160				£ 20,1		20,160	
	Commercial Elements Developer and Contractor Return			£	-		£		£ -	£		£ £	- £	-	£
	Land Finance Costs			£	-		£	-	~	£	-	~	- £	-	£
Total Costs With				£ 14,530				7,843,208			7,843,208		~	13,709,458	
TOTAL COSTS WITH	IIIIatioii			£ 14,330	,102	£ 11,043,200	į į,	,043,200	£ 11,343,200	L	1,043,200	£ 11,343,2	100 £	13,709,436	10,043,2
A	0														
Annual Schen	ne Costs														
					9	10		11	12		13		4	15	To
		Period build con	pletion (un		.00	72.00		72.00	72.00		72.00		2.00	37.00	
Costs	- Market Housing				,927,07			5,927,0			-,,-		,927,077		1,647 £ 81
(inflated)	- Affordable Housing				,727,73			1,727,7					,727,737		5,005 £ 24
	- Exceptional Costs				168,23		234 £	168,2					168,234		7,954 £ 40
	- Additional Dwelling Standards			£		- £	- £		- £	- £		- £	-	£ - £	
	- CIL and Planning Obligations			£	20,16		160 £	20,1		,160 £			20,160		0,360 £
	- Commercial Elements			£		- £	- £		- £	- £		- £	-		- £
	- Developer and Contractor Return			£		- £	- £		- £	- £		- £	•		- £
	- Land Finance Costs			£		- £	- £		- £	- £		- £		£	- £
Total Costs With	h Inflation			£ 7,	,843,20	08 £ 10,843,	208 £	7,843,2	08 £ 10,843	,208 £	7,843,2	208 £ 7	,843,208	£ 4,024	4,966 £ 146
D	- D			T											
Period Schem	e Revenue			Time span (perioas										
				1		2	_	3	4		5	6		7	8
		Period build comp	etion (units)		17.00			71.00	71.0		71.00		71.00	71.0	
Revenue	- Market Housing				4,450	£ 12,132,500		2,132,500	£ 12,132,500		12,132,500	£ 12,132		12,132,500	
(inflated)	- Affordable Housing				0,000	£ 2,186,62	5 £ 1	2,186,625	£ 2,186,625		2,186,625	£ 2,186		2,186,625	
	- Capital Contributions			£	-	£	- £	-	£ -	- £	-	£	- £	-	£
	- Commercial Elements			£		£	- £	-	2	£		£	- £		£
Total Revenue With Inflation				£ 3,57	0,950	£ 14,319,12	5 £ 14	4,319,125	£ 14,319,125	£	14,319,125	£ 14,319	,125 £	14,319,125	£ 14,319,
Period Scheme	e Revenue														
				9		10	11	11	12		13	14		15	Totals
		Period build comple	tion (units)		71.00	71.00		71.00	71.00		71.00		.00	60.00	1000.
Revenue	- Market Housing			£ 12,132		£ 12,132,500		,132,500				12,132,50		0,010,000	£ 169,855,00
(inflated)	- Affordable Housing			£ 2,186	,625	£ 2,186,625		,186,625	£ 2,186,625	£	2,186,625	2,186,6	25 £	2,394,875	£ 31,237,50
	- Capital Contributions			£	_	£ -	£			£	- 1		- £	-	£ -
	- Commercial Elements			£	-		£	- 1		£	- 1		- £	-	£ -
Total Revenue W	ith Inflation			£ 14,319	,125	£ 14,319,125	£ 14,	,319,125	£ 14,319,125	£ 14	4,319,125	14,319,1	25 £	11,372,925	£ 201,092,50
	AD DOE: END DEDICE OU	MILL ATIME													
	9B - DCF: END PERIOD, CU	MULATIVE	Time sp	an (periods)											
						_									
				1		2	3		4	5		6		7	8
residual (Total Inflati	ted revenue less total inflated costs)		£	(10,959,212)	£	2 2,475,917 £	3 6,475,	i,917 £	4 2,975,917 £		475,917 £	6 2,975,91	17 £	609,667	
		00%) Apply 6 00%			£	2,475,917 £			2,975,917 £			2,975,91			£ 3,475,
Residual (Total Inflati Interest Rate	- Debit Interest Rate (Period 6.00%, Ann. 6.			6.00%	£	2,475,917 £	6.	i.00%	2,975,917 £		6.00%	2,975,91)%	6.00%	£ 3,475,
	- Debit Interest Rate (Period 6.00%, Ann. 6 Credit Interest Rate (Period 0.00%, Ann. 0.			6.00% 0.00%	£	2,475,917 £ 6.00% 0.00%	6. 0.	.00%	2,975,917 £ 6.00% 0.00%	6,	6.00%	2,975,91 6.00 0.00	1%	6.00%	£ 3,475,
	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 0. Debit Interest Costs		£	6.00%	£	2,475,917 £	6. 0.	i.00%	2,975,917 £	6,	6.00%	2,975,91)%)% 45 £	6.00%	£ 3,475, 6. 0. £ 784,
	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 6. Debit Interest Costs Credit Interest Costs		£	6.00% 0.00% (657,553)	£	2,475,917 £ 6.00% 0.00% (548,451) £ - £	6. 0. (192,	0.00% 0.00% 0.803) £ - £	2,975,917 £ 6.00% 0.00% (25,816) £ - £	6,	6.00% 0.00% 361,190 £ - £	2,975,91 6.00 0.00	0% 0% 45 £ - £	6.00%	£ 3,475, 6. 0. £ 784,
	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 0. Debit Interest Costs Credit Interest Costs Resulting Interest Costs		£	6.00% 0.00% (657,553)	£££	2,475,917 £ 6.00% 0.00% (548,451) £ - £ (548,451) £	6. 0. (192,	0.00% 0.00% 2,803) £ - £ 2,803) £	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £	6,	6.00% 0.00% 361,190 £ - £	2,975,9° 6.00 0.00 539,74	9% 9% 45 £ - £	6.00% 0.00% 576,325	£ 3,475, 6. 0. £ 784, £
	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 6. Debit Interest Costs Credit Interest Costs		£	6.00% 0.00% (657,553)	£ £	2,475,917 £ 6.00% 0.00% (548,451) £ - £	6. 0. (192,	0.00% 0.00% 2,803) £ - £ 2,803) £	2,975,917 £ 6.00% 0.00% (25,816) £ - £	6,	6.00% 0.00% 361,190 £ - £	2,975,91 6.00 0.00	9% 9% 45 £ - £	6.00%	£ 3,475, 6. 0. £ 784, £
interest Rate	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 0. Debit Interest Costs Credit Interest Costs Resulting Interest Costs Cumulative Residual / Balance	.00%) Apply 0.00%	£	6.00% 0.00% (657,553)	£ £ £	2,475,917 £ 6.00% 0.00% (548,451) £ - £ (548,451) £	6. 0. (192,	0.00% 0.00% 2,803) £ - £ 2,803) £	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £	6,	6.00% 0.00% 361,190 £ - £	2,975,9° 6.00 0.00 539,74	9% 9% 45 £ - £	6.00% 0.00% 576,325	£ 3,475, 6. 0. £ 784, £
nterest Rate	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 0. Debit Interest Costs Credit Interest Costs Resulting Interest Costs	.00%) Apply 0.00%	£	6.00% 0.00% (657,553)	£ £ £	2,475,917 £ 6.00% 0.00% (548,451) £ - £ (548,451) £	6. 0. (192,	0.00% 0.00% 2,803) £ - £ 2,803) £	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £	6,	6.00% 0.00% 361,190 £ - £	2,975,9° 6.00 0.00 539,74	9% 9% 45 £ - £	6.00% 0.00% 576,325	£ 3,475, 6. 0. £ 784, £
nterest Rate	- Debit Interest Rate (Period 6.00%, Ann. 6 Credit Interest Rate (Period 0.00%, Ann. 0 Debit Interest Costs - Credit Interest Costs - Credit Interest Costs - Cumulative Residual / Balance 9B - DCF: END PERIOD, CU	.00%) Apply 0.00%	£ £	6.00% 0.00% (657,553) - 1 (11,616,765)	£	2,475,917 £ 6.00% 0.00% (548,451) £ - £ (548,451) £ (9,689,300) £	6. 0. (192, (192, (3,406,	.00% .00% 2,803) £ - £ 2,803) £ 5,186) £	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £ (456,086) £	6,	6.00% 0.00% 361,190 £ - £ 019,831 £	2,975,91 6.00 0.00 539,74 8,995,74	9% 9% 45 £ - £ - £	6.00% 0.00% 576,325 - - 9,605,414	£ 3,475, 6. 0. £ 784, £ £ 13,081,
nterest Ratie	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 0. Debit Interest Costs Credit Interest Costs Resulting Interest Costs Cumulative Residual / Balance	Apply 0.00% MULATIVE	£ £	6.00% 0.00% (657,553) - : (11,616,765)	£	2,475,917 £ 6.00% 0.00% (548,451) £ - £ (548,451) £ (9,689,300) £	6. 0. (192, (192, (3,406,	0.00% 0.00% 2,803) £ - £ 2,803) £	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £ (456,086) £	6,	6.00% 0.00% 361,190 £ - £ 019,831 £	2,975,91 6.00 0.00 539,74 8,995,74	19% 19% 45 £ - £ - £ 47 £	6.00% 0.00% 576,325 - - 9,605,414	£ 3,475, 6. 0. £ 784, £ £ 13,081,
nterest Rate 1 desidual (Total inflati	- Debit Interest Rate (Period 6.00%, Ann. 6 Credit Interest Rate (Period 0.00%, Ann. 0 Debit Interest Costs - Credit Interest Costs - Credit Interest Costs - Cumulative Residual / Balance 9B - DCF: END PERIOD, CU	Apply 0.00% MULATIVE	£ £	6.00% 0.00% (657,553) - 1 (11,616,765)	£	2,475,917 £ 6.00% 0.00% (548,451) £ - £ (548,451) £ (9,689,300) £	6. 0. (192, (192, (3,406,	.00% .00% 2,803) £ - £ 2,803) £ 5,186) £	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £ (456,086) £	6,	6.00% 0.00% 361,190 £ - £ 019,831 £	2,975,9° 6.00 0.00 539,74 8,995,74 14 £ 6,47	9% 9% 45 £ - £ - £	6.00% 0.00% 576,325 - 9,605,414 15 7,347,9	£ 3,475, 6. 0. £ 784, £ £ 13,081,
nterest Rate 1 desidual (Total inflati	- Debit Interest Rate (Period 6.00%, Ann. 6 Credit Interest Rate (Period 0.00%, Ann. 6 Debit Interest Costs - Credit Interest Costs - Credit Interest Costs - Cumulative Residual / Balance 9B - DCF: END PERIOD, CU ted revenue less total Inflated costs)	MULATIVE Apply 6.00% Apply 6.00%	£ £ £	6.00% 0.00% (657,553) (11,616,765) 9 6,475,917	£	2,475,917 £ 6.00% 0.00% (548,451) £ - £ (548,451) £ (9,689,300) £	6. 0. (192, (192, (3,406,	.00% .00% 2,803) £ - £ 2,803) £ 5,186) £	2,975,917 £ 6.00% 0.00% (25,816) £ (25,816) £ (456,086) £	6,	6.00% 0.00% 361,190 £ - £ 019,831 £	2,975,9 6.00 0.00 539,74 8,995,74 14 £ 6,47	9% 15 £ - £ - £ 47 £	6.00% 0.00% 576,325 - - 9,605,414 15 7,347,5	£ 3,475 6. 0. £ 784, £ £ 13,081, Tot
nterest Rate 1 desidual (Total inflati	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 0. Debit Interest Costs Credit Interest Costs Resulting Interest Costs Cumulative Residual / Balance B - DCF: END PERIOD, CU ted revenue less total inflated costs) Debit Interest Rate (Period 6.00%, Ann. 6.	MULATIVE Apply 6.00% Apply 6.00%	£ £ £	6.00% 0.00% (657,553) (11,616,765) 9 6,475,917 6.00%	£	2,475,917 £ 6.00% 0.00% (548,451) £ - £ (548,451) £ (9,689,300) £	6. 0. (192, (3,406,	6.00% 6.00% 6.803) £ - £ 6.803) £ 6.186) £ 6.75,917 £ 6.00%	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £ (456,086) £	6,	6.00% 0.00% 361,190 £ - £ 019,831 £ 13 6,475,917 6.00% 0.00%	2,975,9° 6.00 0.00 539,74 8,995,74 14 £ 6,47	9% 96 98 98 98 98 98 98 98	6.00% 0.00% 576,325 - - 9,605,414 15 7,347,5	£ 3,475 6. 0. £ 784, £ £ 13,081, Tot 00%
Interest Rate	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 6. Debit Interest Costs Credit Interest Costs Resulting Interest Costs Cumulative Residual / Balance 9B - DCF: END PERIOD, CU ted revenue less total inflated costs) Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 6.	MULATIVE Apply 6.00% Apply 6.00%	£ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £	6.00% 0.00% (657,553) - (11,616,765) 9 6,475,917 6.00% 0.00%	£	2,475,917 £ 6.00% 0.00% (548,451) £ (548,451) £ (9,689,300) £ 10 3,475,917 £ 6.00% 0.00%	6. 0. (192, (3,406,	.00% .00% .00% .803) £ - £ .803) £ .8,186) £ .475,917 £ .6.00% .0.00%	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £ (456,086) £ 12 3,475,917 6.00% 0.00%	6, 6,	6.00% 0.00% 361,190 £ - £ 019,831 £ 13 6,475,917 6.00%	2,975,9° 6.00 0.00 539,74 8,995,74 14 £ 6,47	9% 9% 45 £ - £ 17 £ 5,917 £ 6.00% 0.00%	6.00% 0.00% 576,325 - 9,605,414 15 7,347,5	£ 3,475 6. 0. £ 784, £ £ 13,081, Tot 00%
interest Rate	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 0. Debit Interest Costs Credit Interest Costs Resulting Interest Costs Cumulative Residual / Balance B - DCF: END PERIOD, CU ted revenue less total inflated costs) Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 6. Debit Interest Costs Credit Interest Costs Credit Interest Costs	MULATIVE Apply 6.00% Apply 6.00%	£ £ £ £ £ % % % £	6.00% 0.00% (657,553) - (11,616,765) 9 6,475,917 6.00% 0.00%	£	2,475,917 £ 6.00% 0.00% (548,451) £ £ (548,451) £ (9,689,300) £ 10 3,475,917 £ 6.00% 1,381,990 £	6. 0. (192, (3,406,	.00% .00% .00% .0803) £ - £ .0803) £ .0186) £ .00% .00% .00%	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £ (456,086) £ 12 3,475,917 6.00% 0.00%	6, 6,	6.00% 0.00% 361,190 £ - £ 019,831 £ 13 6,475,917 6.00% 0.00%	2,975,9 6.00 0.00 539,74 8,995,74 14 £ 6,47	9% 9% 45 £ - £ 17 £ 5,917 £ 6.00% 0.00% 6,210 £	6.00% 0.00% 576,325 - 9,605,414 15 7,347,5	£ 3,475 6. 0. £ 784, £ £ 13,081, Tot 00%
nterest Rate	Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 6. Debit Interest Costs Credit Interest Costs Credit Interest Costs Resulting Interest Costs Cumulative Residual / Balance PB - DCF: END PERIOD, CU ted revenue less total Inflated Costs) Debit Interest Rate (Period 6.00%, Ann. 6. Credit Interest Rate (Period 0.00%, Ann. 6. Debit Interest Costs	MULATIVE Apply 6.00% Apply 6.00%	£ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £	6.00% 0.00% (657,553) - (11,616,765) 9 6,475,917 6.00% 0.00%	£ £ £ £	2,475,917 £ 6.00% 0.00% (548,451) £ (548,451) £ (9,689,300) £ 10 3,475,917 £ 6.00% 0.00% 1,381,990 £	6. 0. (192, (192, (3,406, 11 6,4)	1,00% 1,00% 1,003) £ - £ 2,803) £ 1,186) £ 1,75,917 £ 6,00% 0,00% 1,70,545 £ - £	2,975,917 £ 6.00% 0.00% (25,816) £ - £ (25,816) £ (456,086) £ 12 3,475,917 6.00% 0.00%	6, 6, £	6.00% 0.00% 361,190 £ - £ 019,831 £ 13 6,475,917 6.00% 0.00%	2,975,9 6,000 0,000 539,74 8,995,74 14 £ 6,47 £ 2,75 £	9% 15 £ - £ 17 £ 5,917 £ 6.00% 0.00% 6,210 £ - £	6.00% 0.00% 576,325 - 9,605,414 15 7,347,5	£ 3,475, 6. 0. 1. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2.

Res10, Res11 & Res12 testing results summary

Reference	e Scheme Details						Sc	heme Results	5		BMLV 1 Residual Value			ВМ	LV 2 Residual Va	lue	BMLV 3 Residual Value		
Test Ref	Value Area	Scheme Ref	Scheme Type	Greenfield/ Brownfield	Dwgs	Market GDV	Affordable GDV		:	Policy/ mitigation - 2021 Bldg Regs standard applied	BMLV, SDLT & Land acq fees (inc within tests)	Scheme RV	Scheme RV less Dev & Cont Rtn	BMLV, SDLT & Land acq fees (inc within tests)	Scheme RV	Scheme RV less Dev & Cont Rtn	BMLV, SDLT & Land acq fees (inc within tests)	Scheme RV	Scheme RV less Dev & Cont Rtn
Res10GF	Strategic	Res10 GF	Strategic	Greenfield	100	15,533,000	3,123,750	2,467,872	2,905,700	491,193	884,597	5,601,940	1 2,205,047	1,334,367	5,096,578	1,699,685	1,779,194	4,596,771	1,199,878
Res11GF	Strategic	Res11 GF	Strategic	Greenfield	500	84,927,500	15,618,750	11,642,434	15,799,438	3,054,880	4,513,371	27,598,164	n 8,743,846	6,627,181	25,293,441	6,439,123	8,718,200	22,760,758	3,906,440
Res12GF	Strategic	Res12 GF	Strategic	Greenfield	1,000	169,855,000	31,237,500	23,284,870	31,598,875	7,843,611	7,863,453	57,549,176	18,106,690	11,732,500	53,284,788	13,842,302	15,559,274	48,955,794	9,513,308